1. GENERAL

- 1.1 As used in this document, the term "Purchase Order" or "PO" refers to the hardcopy or electronic form which designates the Supplier, the Supplies and other terms of transaction plus these Terms and Conditions and any other terms that are attached or incorporated by reference. "Cummins" means Cummins Botswana (Pty) Ltd, its subsidiaries and affiliates; "Supplier" means the supplier or seller identified on the face of this PO and its agents and representatives; "Specifications" means all applicable blueprints, product specifications, the provisions on the face of this PO and any attachments to it: "Supplies" designates raw materials. intermediate components. assemblies, equipment and other supplies including indirect materials. technical data, drawings, or services to be furnished by Supplier to Cummins for this PO.
- 1.2 This PO shall be construed as an offer to purchase the Supplies on the terms contained herein. The contract resulting from acceptance of this order is to be construed according to the laws of the Republic of Botswana. This PO is not assignable by the Supplier in whole or in part. Any dispute shall be adjudicated in accordance with Cummins' standard terms and conditions of trade's arbitration procedures.
- 1.3 Unless expressly set forth below, Cummins is not subject to a minimum term of supply or a minimum volume expressed in any quotation or any 4.2 other document sent or previously exchanged between Cummins and Supplier.

2. **CONTROLLING TERMS**

Save where otherwise provided, this PO is expressly limited to the Terms and Specifications contained herein. This PO is an offer to purchase the goods and/or services set forth herein and any preceding offer or quotation of Supplier for alternative or modified terms and Specifications is (a) rejected and (b) expressly made conditional on the Supplier's acceptance of the Specification and terms hereof. Supplier accepts the Specifications and terms by acknowledging or confirming this order, or commencing work on or shipping Supplies covered by this PO.

PRICES AND INVOICING

- 3.1 Prices shown on the face of this PO may not be increased without written authorization by Cummins' Purchasing Department.
- 3.2 Unless authorized by Cummins, Supplier agrees to issue no more than one invoice to cover all shipments made on any day.
- 3.3 Payment terms are Net 30 days.

4. **DELIVERY**

- 4.1 Deliveries are to be made in quantities and at times specified on the face hereof or, if not so specified, then as set forth on delivery schedules furnished by Cummins. Delivery shall be made FOB 7. Cummins location that is delivered to Cummins point of use, freight prepaid, unless otherwise stipulated on the face of the Purchase Order. Time for delivery shall be of the essence of the contract period.
- Supplier shall, upon Cummins' request, suspend shipment and delivery of Supplies to be furnished hereunder as Cummins may request. Ownership of all supplies/services 4.3
- shall transfer to Cummins once the full purchase price has been paid.

5. **QUALITY OF SUPPLIES**

5.1

5.2

- Supplier warrants that all Supplies will conform to the Specifications and/or samples furnished in connection with this PO, and will be fit and sufficient the purpose merchantable, of good material and workmanship, and free from any defect. Supplier's warranties shall survive Cummins acceptance of, inspection of, and payment for the Supplies. Where the Supplies include 8.2 services, the Supplier warrants that the services will be provided in a timely, diligent, efficient and skilful manner.
- Supplier shall notify Cummins immediately prior to the acceptance of this PO if Supplier cannot satisfy the Specifications, terms or the delivery schedule of this PO.

DISPOSITION OF REJECTED 9. 6. **MATERIAL**

With respect to any Supplies not in conformity with the requirements of this PO. Cummins shall have the right, at its option, to reject such Supplies and require Supplier to repair, replace or re-perform such Supplies or services immediately after notification. If such notification is not in writing, it shall be confirmed in writing.

PACKING. SHIPPING, AND STORAGE

Supplier shall, at his expense, package and preserve the Supplies in such a manner that they will arrive at the designated delivery point free from damage and in such a condition as to permit reasonable handling and six months' storage under normal environmental conditions without detrimental effects on the Supplies.

8. CANCELLATION

8.1

- Cummins may cancel this PO or any part thereof at any time upon written notice to Supplier without liability except for payment to Supplier of the cost of work in process and material commitments made within the time specified on the face hereof or, if no time is specified, then within two weeks of the date of cancellation.
- Notwithstanding the foregoing. Cummins may cancel this PO without liability or cancellation charges in the event of any causes beyond its control, such as, but not limited to, flood, drought, fire, war, riot, acts of terrorism, acts of God, power interruptions. anv adverse circumstances or acts or demands of any governmental authority.

CHANGES

Cummins may at any time, by written instructions or verbal instructions confirmed in writing to Supplier, make changes in the work to be performed or the items to be furnished hereunder in any one or more of the following: (i) specifications; (ii) method of shipment or packing, (iii) time and/or place of delivery; and (iv) the quantity of items Supplier shall notify ordered. Cummins within fourteen days of notification of such changes of any proposed differences in price, quality or delivery. Such proposed changes shall be subject to approval by Cummins.

10. INDEMNITY: INSURANCE

Cummins shall not be liable for any liabilities, claims, or demands for injuries or damages to any person or property growing out of the Supplies or performance of this PO by Supplier, its servants, employees, agents or representatives. Supplier further

Effect date: Jan 2019

agrees to maintain the levels of insurance and to furnish to Cummins Management Department certificates of insurance as detailed in the face hereof. Cummins shall not be 14. liable for any indirect, consequential, 14.1 economic or financial losses or incidental damages.

SUPPLIER'S INSOLVENCY 11.

If Supplier ceases to conduct operations in the normal course of business or becomes unable to meet its obligations as they mature, if any insolvency proceeding is brought by or against Supplier, if a receiver, administrative receiver, liquidator or similar is appointed or applied for, if Supplier makes an assignment for the 14.2 benefit of creditors, or if Cummins reasonably believes Supplier may be unable to complete this PO, Cummins may demand adequate written 14.3 assurance of performance or, at its option, terminate this PO, in whole or in part, without liability except for Supplies previously delivered to and accepted by Cummins. If Supplier fails to provide written assurance of performance, Cummins may terminate 14.4 this agreement.

12. ADVERTISING OR USE OF NAME "CUMMINS"

No supplier shall be entitled to use the trade name or logo of Cummins, unless they have been authorized thereto by way of a Trade name and license agreement.

14.5

COMPLIANCE WITH LAWS 13.

The Supplier agrees to comply with all applicable governmental laws, regulations and rules applicable to Supplies furnished under this PO. In this connection, Cummins is held harmless from and against any liability arising from a breach of the same.

MISCELLANEOUS

- Force Majeure. Neither party shall be liable to the other for failure to perform its obligation under this PO when performance is prevented by flood, drought, fire, war, riot, acts of terrorism, acts of God or Governments/Municipalities. During the Supplier's inability to supply the Supplies, Cummins may, its option, procure such Supplies from other suppliers but will revert to the PO once the element of Force Majeure has been overcome.
- Cummins may set off any amounts due to Supplier under this PO against amounts owed by Supplier to Cummins for any reason.
- If requested by Cummins, Supplier agrees to give Cummins or its authorized representatives access to all pertinent documents, data and other information relating to the Supplies. and to view any facility or process 16. relating to the Supplies.
 - Notice. Any notice required to be made hereunder to Cummins shall be made to: Cummins, Plot No. 50637, Lot No. 21982, Corner Western Bypass & Airport Road, Gaborone, Botswana, for the attention of the head of Indirect Purchasing, unless a different address is specified on the face of the PO. Any such notice to the Supplier shall be to the address shown on the face of the PO.
 - Buver expects Supplier to actively pursue sourcing of materials and services from minority owned and small disadvantaged businesses. Buyer reserves the right to periodically 16.4 meet with Supplier's purchasing

department to review minority sourcing programs and results.

14.6 Supplier agrees to comply with the United States Generally Accepted Accounting Principles. and if requested to by Buyer, Supplier will comply with and assist Buyer as reasonably necessary in its compliance with the requirements of the Sarbanes-Oxley statute and 17. related regulations.

15. **ENVIRONMENTAL**

The Supplier agrees to conform to the Cummins Environmental Policy and to procedural requirements associated with the Cummins Environmental Management System. The Supplier shall ensure it has an understanding of its obligations under Cummins Environmental Management System and assumes responsibility for the consequences of 17.2 departing from specified procedures. To obtain further information, contact the site Environmental Manager.

ADMINISTRATIVE

- Original packing slip must accompany 16.1 material. PO number, department number, and receiving location code must appear on all invoices, shipping notices, bills of lading, express 18. receipts, packing and packing slips.
- 16.2 All invoices covering material listed below must refer to this PO number, including the suffix. Only one PO number is to be referenced on the invoice.
- 16.3 Material shipped from other than Supplier's stock must plainly show Cummins PO number and Supplier's name on packing slips and shipping tags.
- This PO is deemed closed upon receipt of the Supplies or services

described herein or one (1) calendar year from the date placed, whichever occurs first, unless otherwise stipulated on the face of this order. The foregoing notwithstanding, those terms which by their nature are intended to survive the delivery of the Supplies under the PO shall survive.

PRECEDENCE

17.1

- If there is a conflict between these terms, the information on the face of this PO, or any attachments to the PO, the terms on the face of the PO shall take precedence over these terms, and these terms shall take precedence over any other attachment. If the PO is issued in conjunction with a detailed contract between the parties, the terms of the contract will take precedence over all other terms.
- The purchase of goods and services by Cummins is expressly conditioned on assent by Supplier to these terms; any additional or conflicting terms or provisions in other documents provided by Supplier relating to such purchase shall not apply to such purchase, and are hereby rejected by Cummins.

CUMMINS POLICIES

Cummins requires Supplier comply with the following policies which are incorporated by reference:

- (i) Cummins Supplier Code of Conduct (ii) Cummins Corporate Environmental Policy and environmental Standards
- (iii) Cummins Supplier Handbook
- (iv) Cummins Green Supply Chain Principles
- (v) Restriction of Prohibited Materials.

Link to access these policies: https://supplier.cummins.com

Effect date: Jan 2019