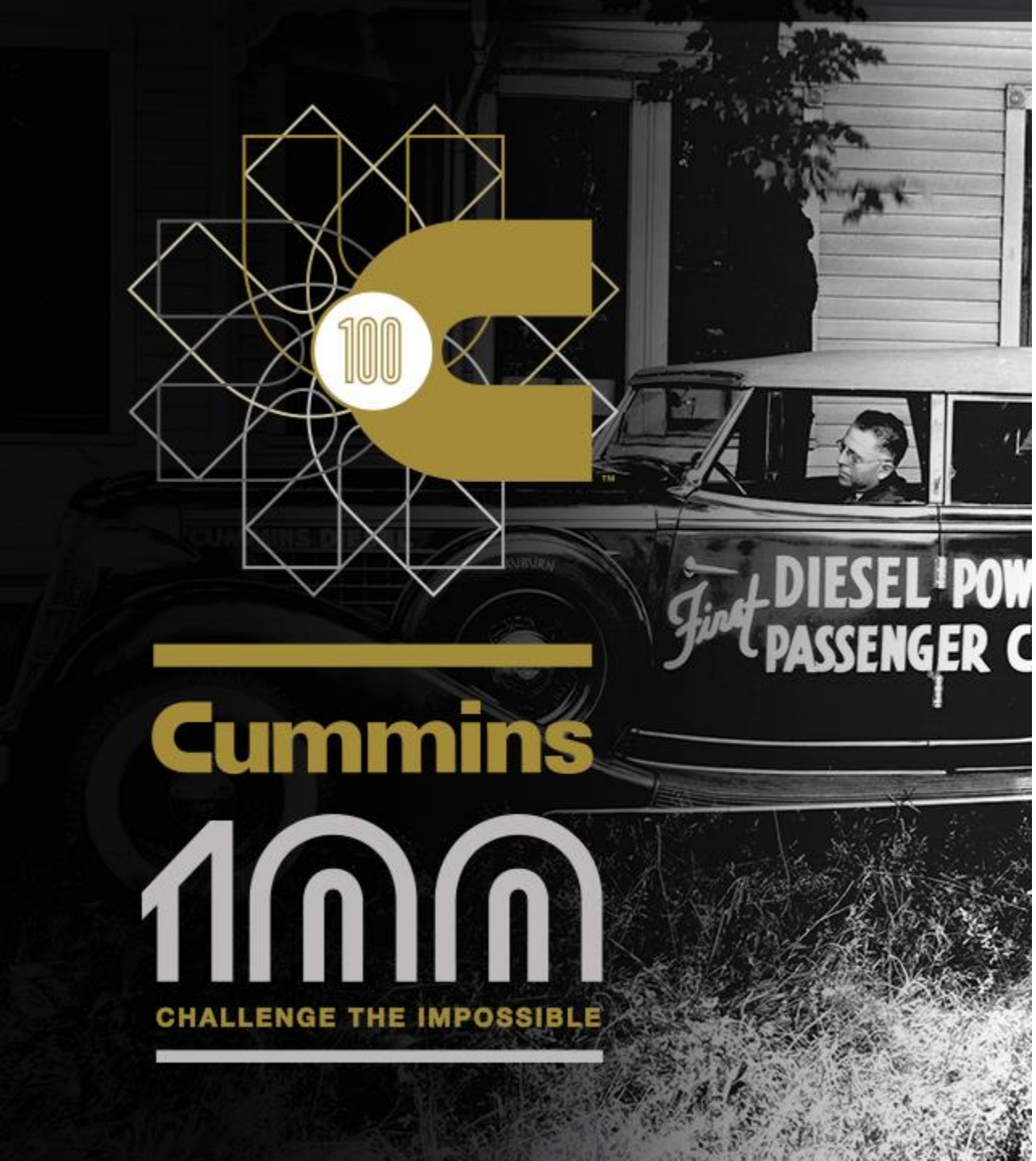
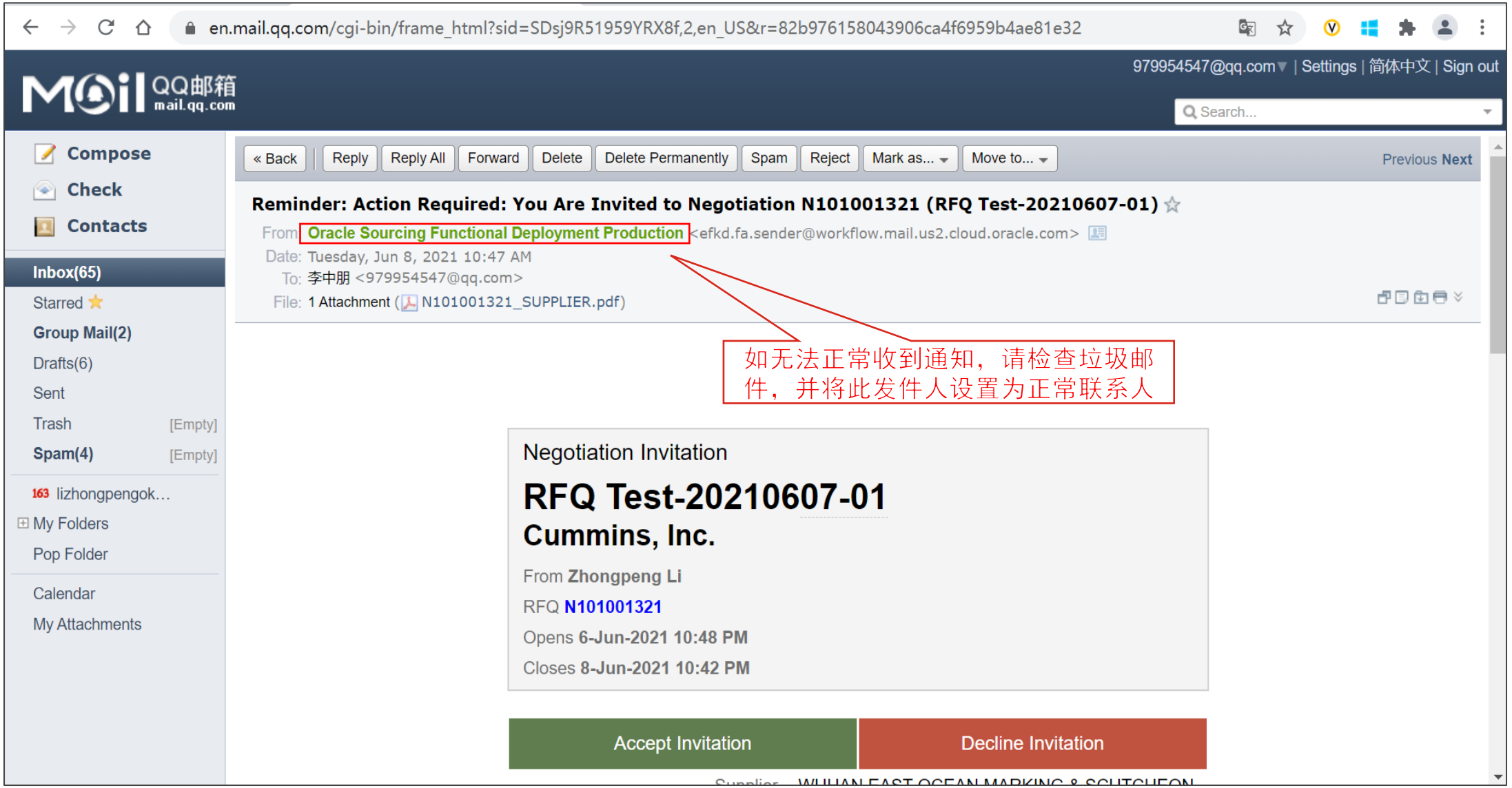


SFD报价系统使用培训

Jul 26, 2021

1、登录

1.1、当采购经理发出询价需求时，供应商将收到如下邮件通知：



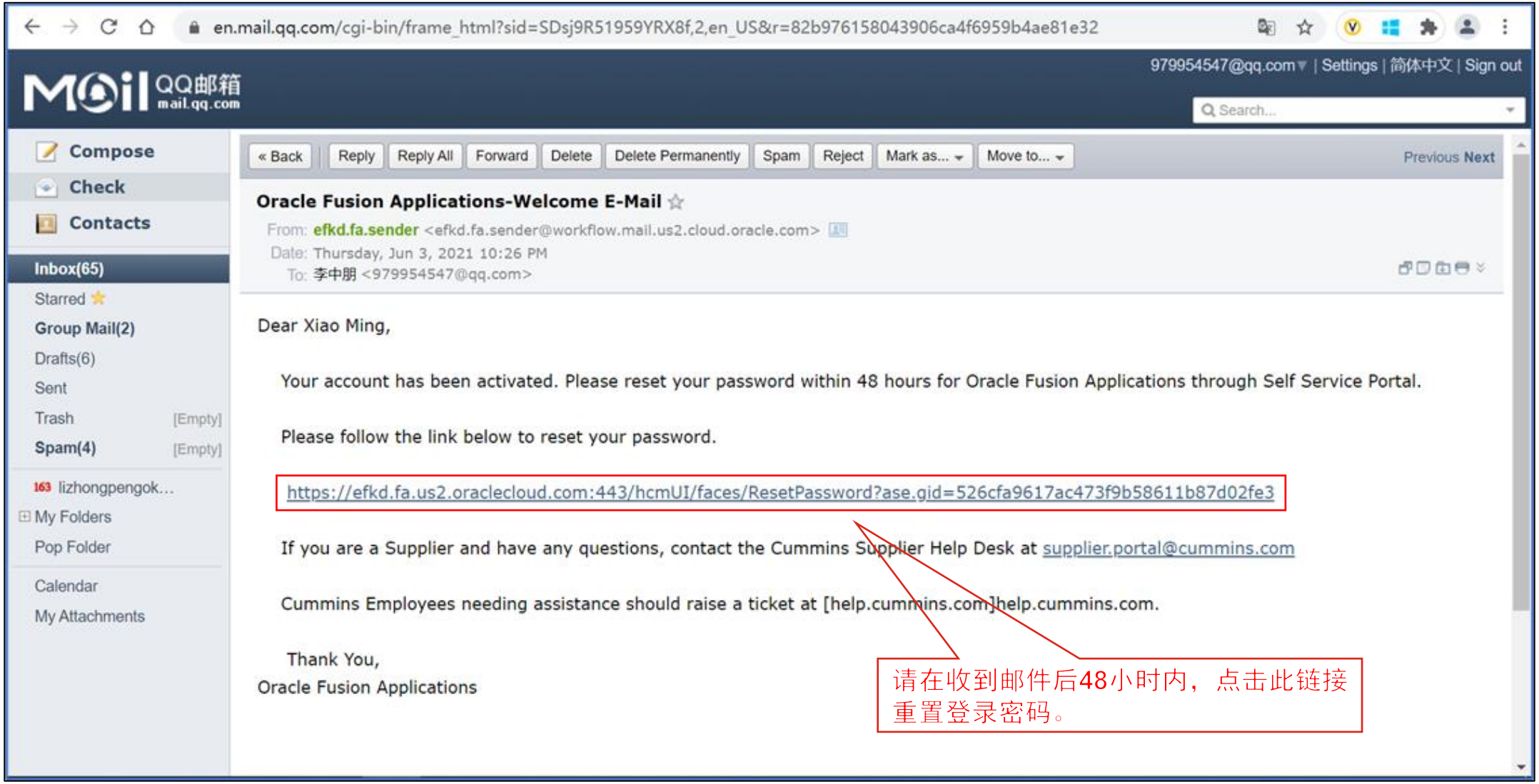
1、登录

1.2、收到询价通知邮件后，打开下面网站，输入账号、密码，登录。

https://efkd.fa.us2.oraclecloud.com/fscmUI/faces/FuseWelcome?_adf.ctrl-state=1csb6hwpuu_5&fnd=%3B%3B%3B%3Bfalse%3B256%3B%3B%3B&_afrLoop=2066260127415635

1、登录

1.2.1、若无账号、密码，请提供姓名、邮箱地址、手机号给康明斯采购经理申请开通账号，账号开通后会收到邮件如下：

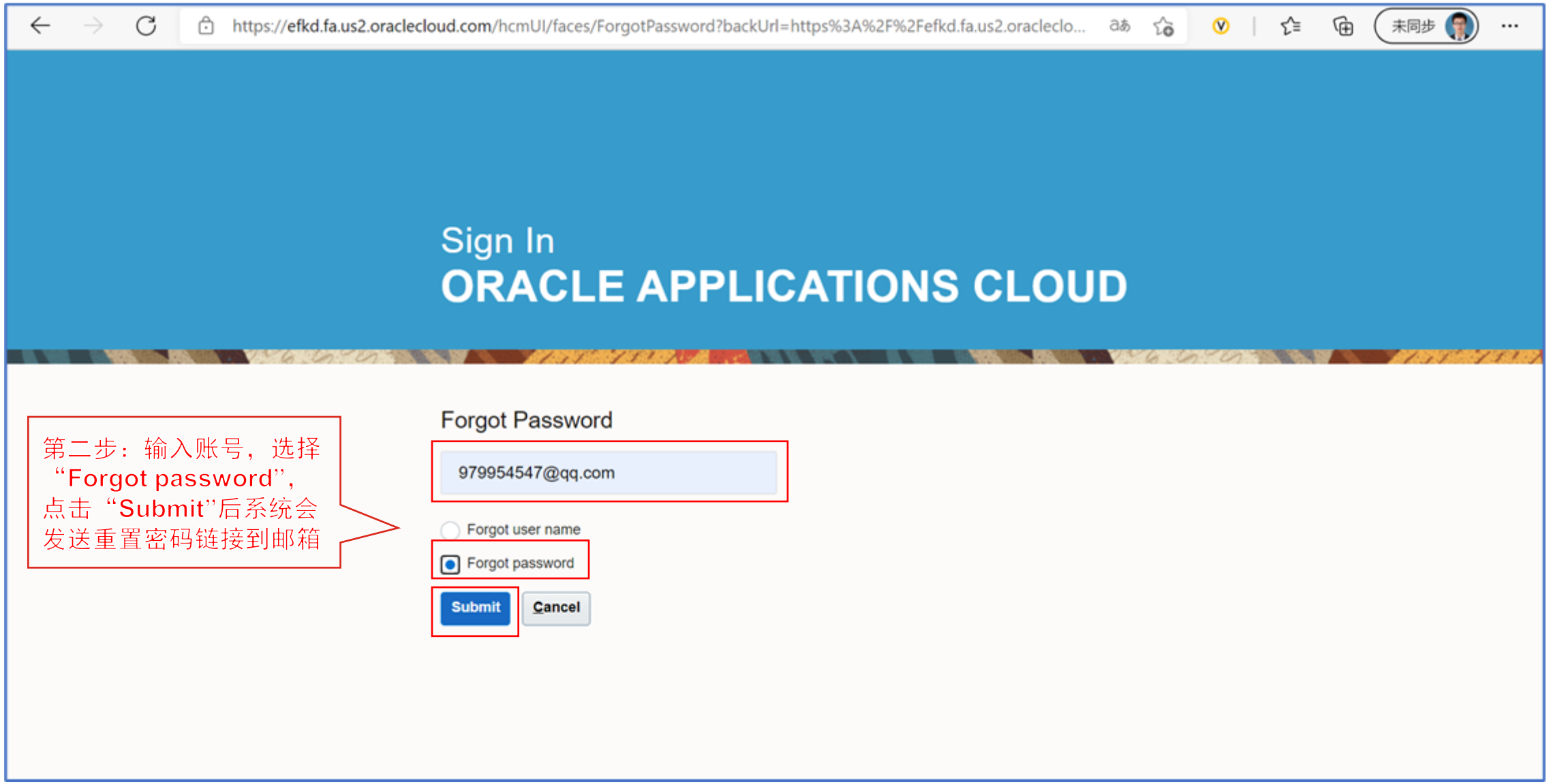


1、登录

1.2.2、若有账号但是忘记密码，可以通过下面的方式找回密码：

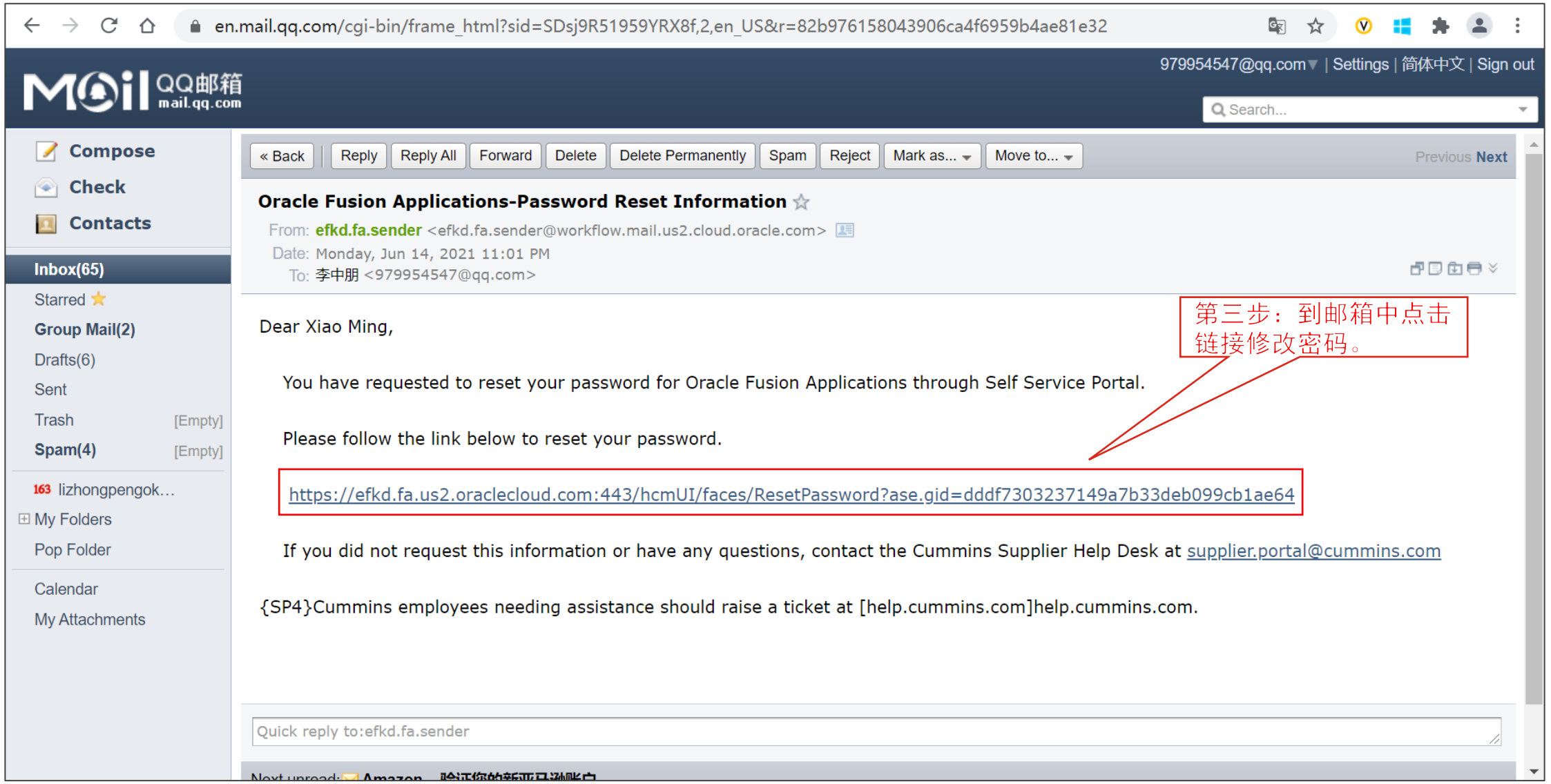
1、登录

1.2.2、若有账号但是忘记密码，可以通过下面的方式找回密码：



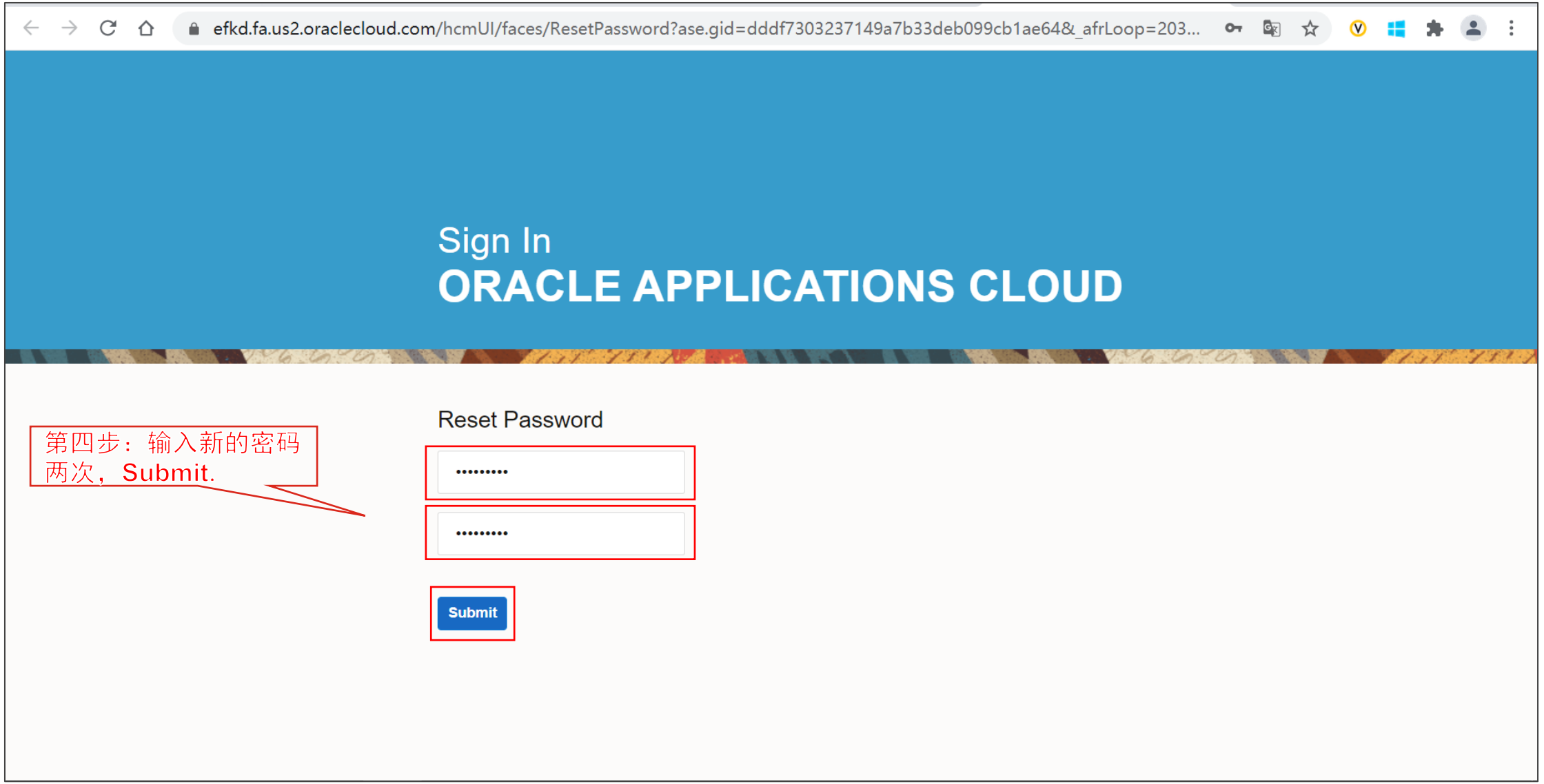
1、登录

1.2.2、若有账号但是忘记密码, 可以通过下面的方式找回密码：



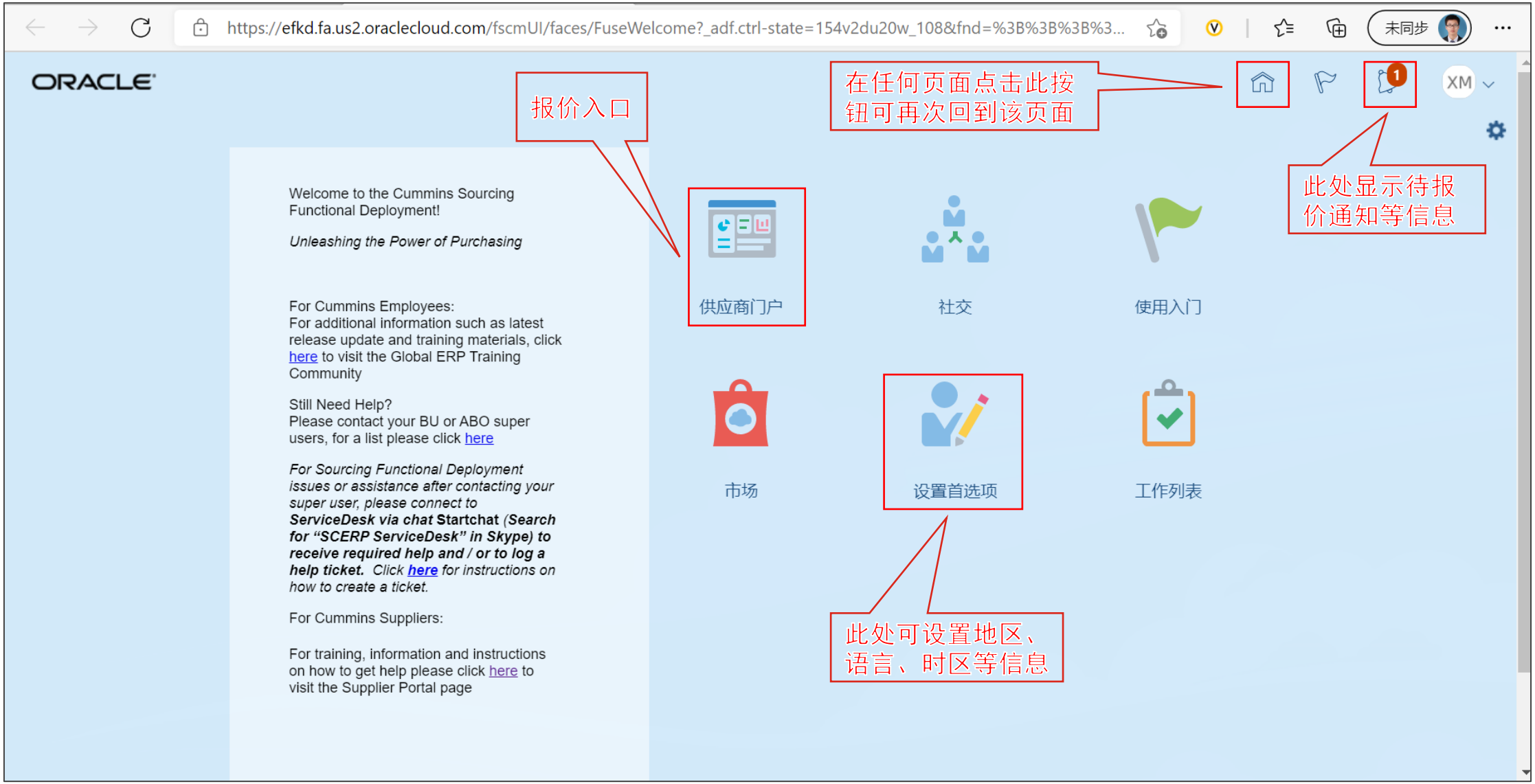
1、登录

1.2.2、若有账号但是忘记密码, 可以通过下面的方式找回密码：



2、报价

2.1、主界面介绍

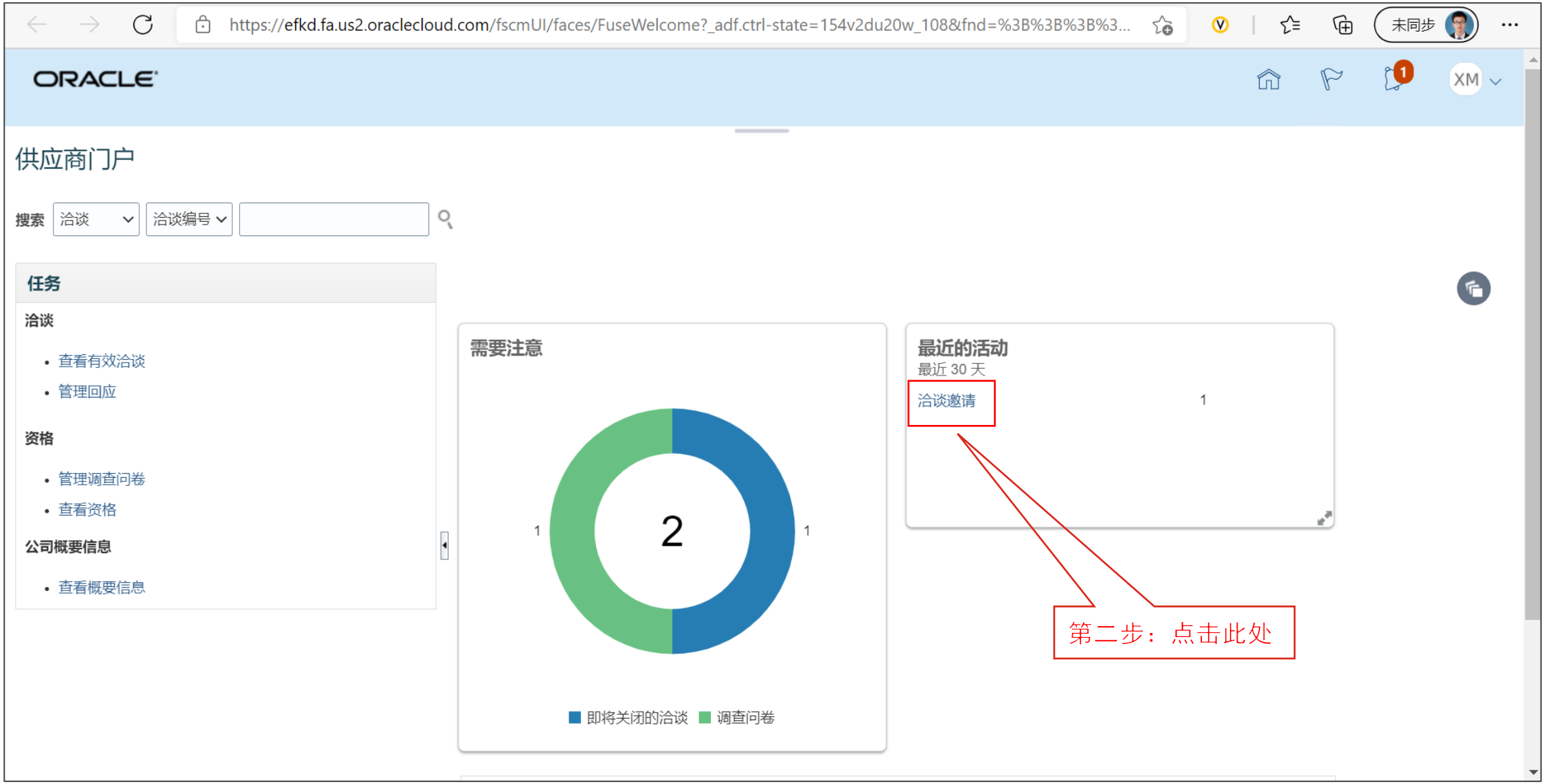

https://efkd.fa.us2.oraclecloud.com/fscmUI/faces/FuseWelcome?_adf.ctrl-state=154v2du20w_108&fnd=%3B%3B%3B%3...
未同步
ORACLE
报价入口
在任何页面点击此按钮可再次回到该页面
此处显示待报价通知等信息
XM
Welcome to the Cummins Sourcing Functional Deployment!
Unleashing the Power of Purchasing
For Cummins Employees:
For additional information such as latest release update and training materials, click here to visit the Global ERP Training Community
Still Need Help?
Please contact your BU or ABO super users, for a list please click here
For Sourcing Functional Deployment issues or assistance after contacting your super user, please connect to ServiceDesk via chat Startchat (Search for "SCERP ServiceDesk" in Skype) to receive required help and / or to log a help ticket. Click here for instructions on how to create a ticket.
For Cummins Suppliers:
For training, information and instructions on how to get help please click here to visit the Supplier Portal page
供应商门户
社交
使用入门
市场
设置首选项
工作列表
此处可设置地区、语言、时区等信息

2、报价

2.2、查看询价单信息

2、报价

2.2、查看询价单信息



2、报价

2.2、查看询价单信息

2、报价

2.2、查看询价单信息

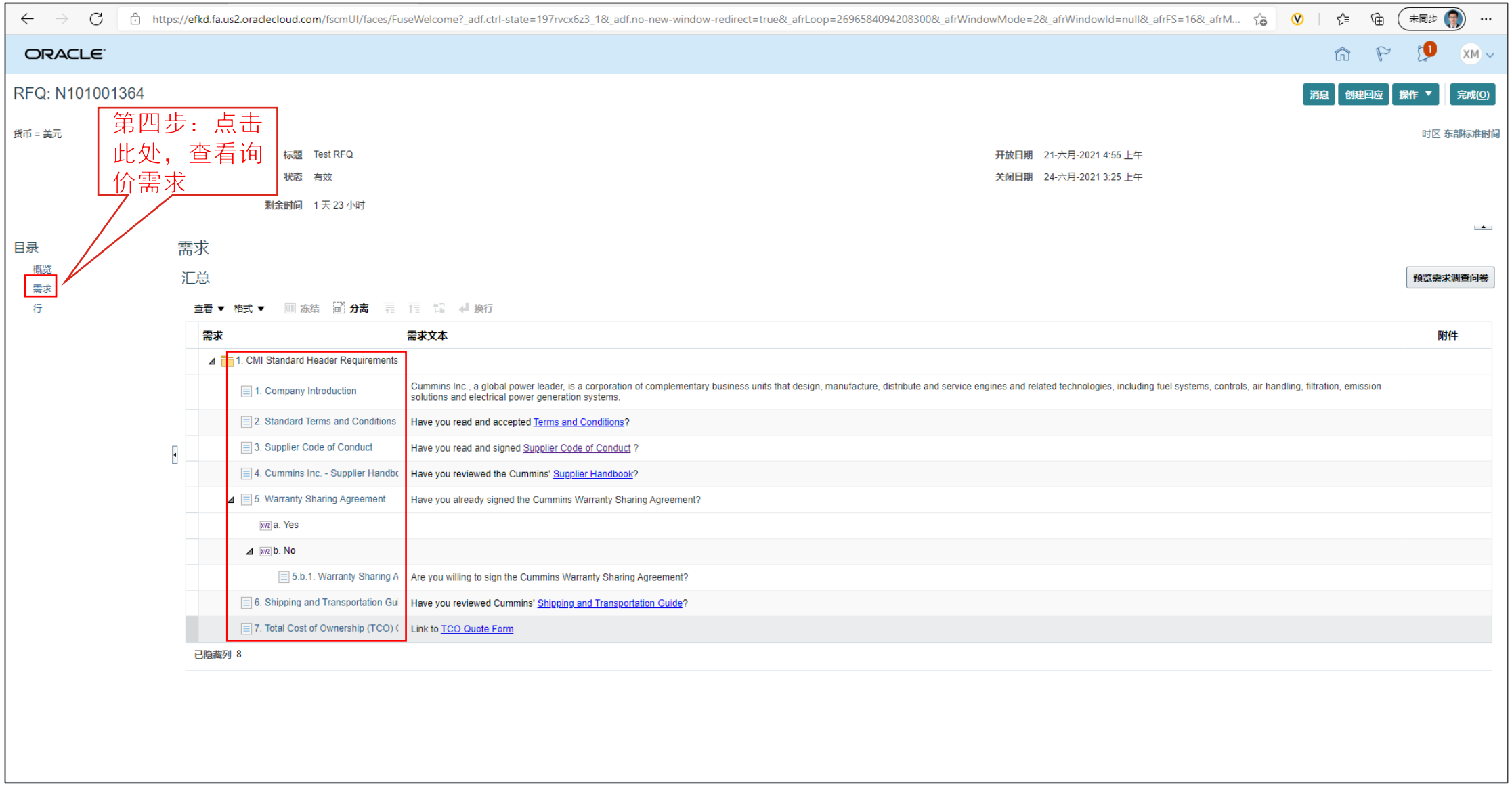
2、报价

2.2、查看询价单信息

工厂代码	工厂名称	工厂地址
CN.WUX.HOLSET CN.WUX.HOLSET2	CTT Turbo Plant	江苏无锡
CN.WUX.HOLSET2	CTT Doser line	江苏无锡
CN.BEI.RCH5 CN.BEI.JINXIU	CES Beijing Warehouse	北京
CN.SHI.DCES	CES Shiyan Warehouse	湖北十堰
CN.WUH.QLS	CPG	湖北武汉
CN.WUH.CFSW	CFS	湖北武汉

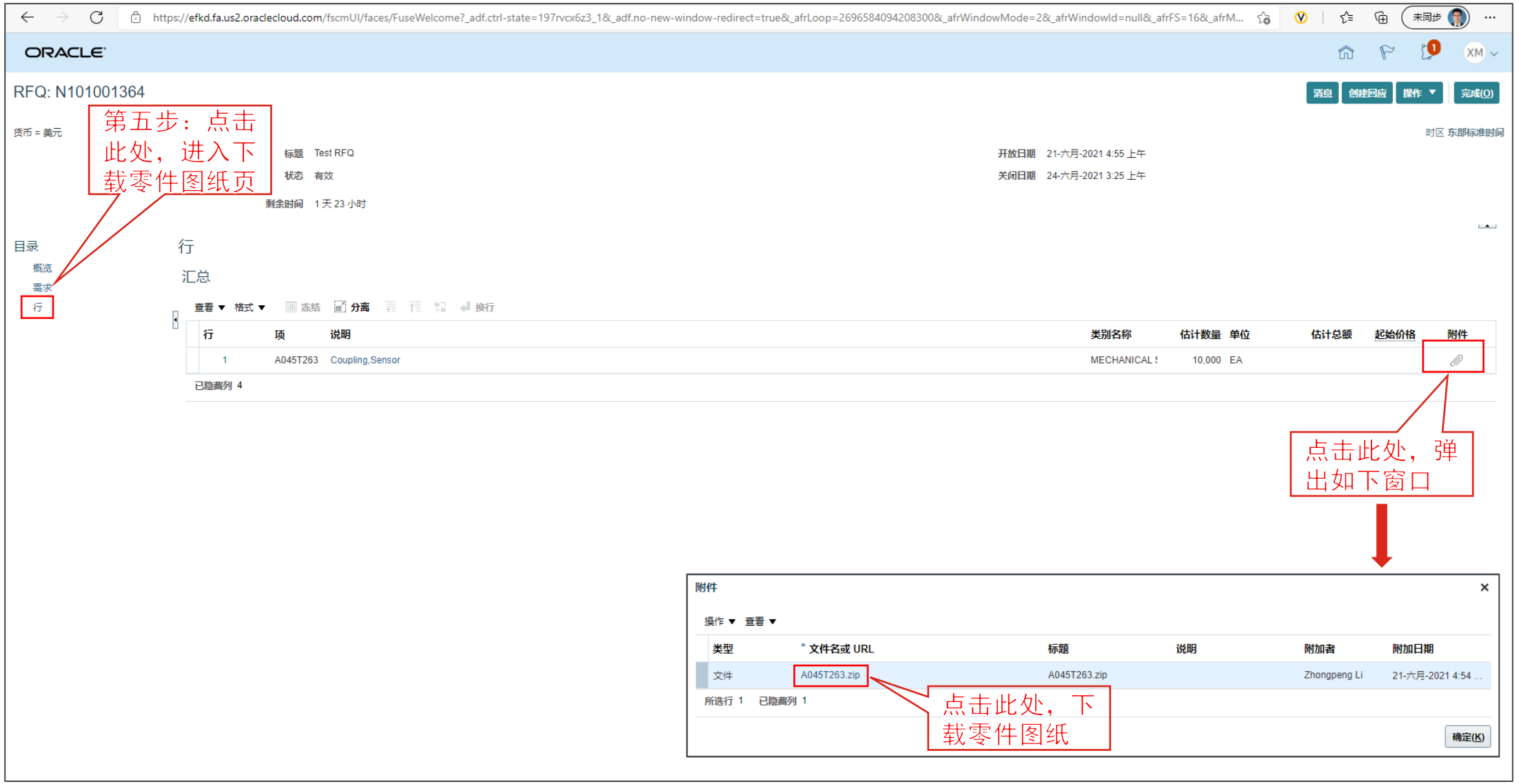
2、报价

2.2、查看询价单信息



2、报价

2.2、查看询价单信息



2、报价

2.3、查看并评审图纸，整理报价单。

2、报价

2.4、填写价格

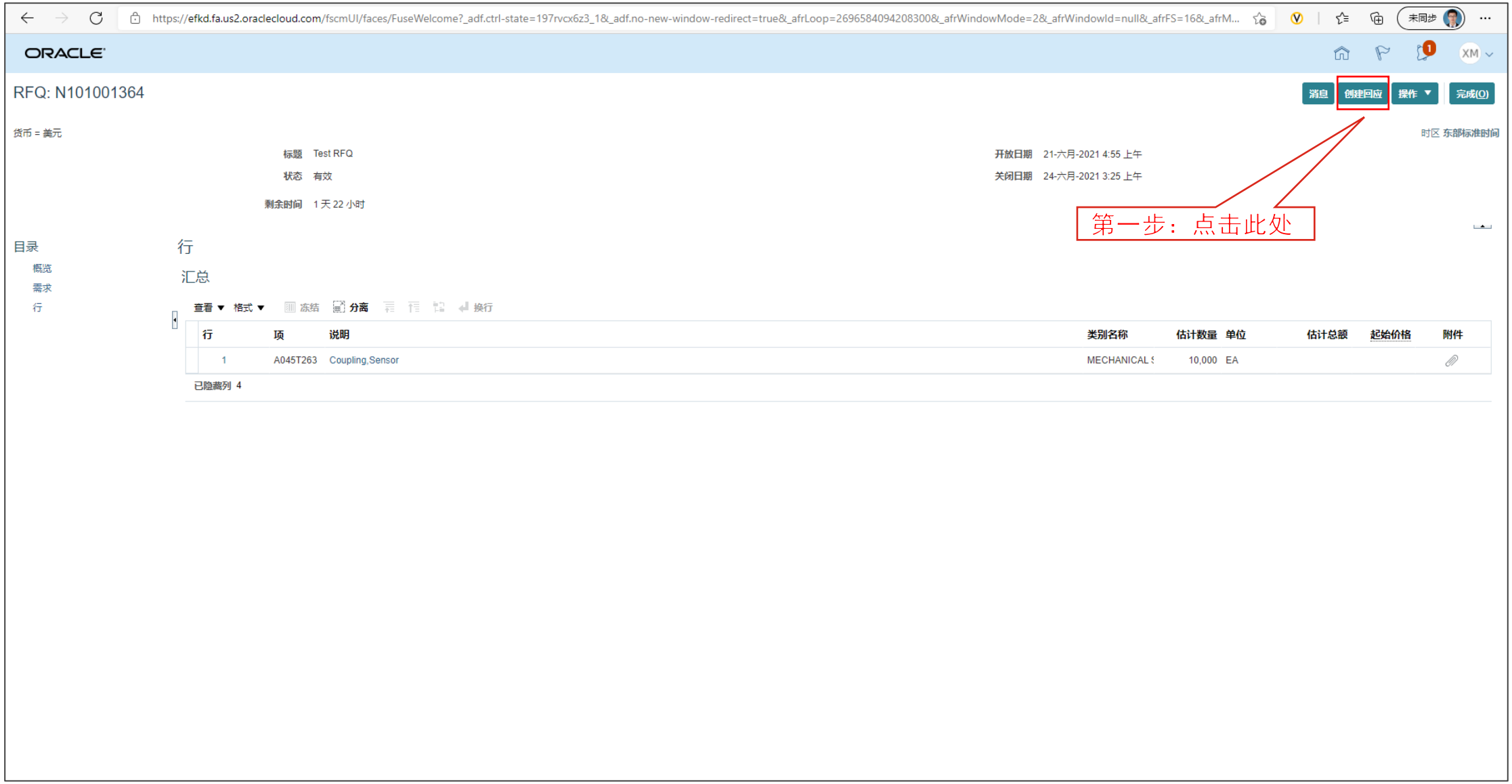
填写价格有两种方式：

（1）如果零件不多可以直接在网页上填写;

（2）如果零件比较多可以使用填写电子表格的方式。

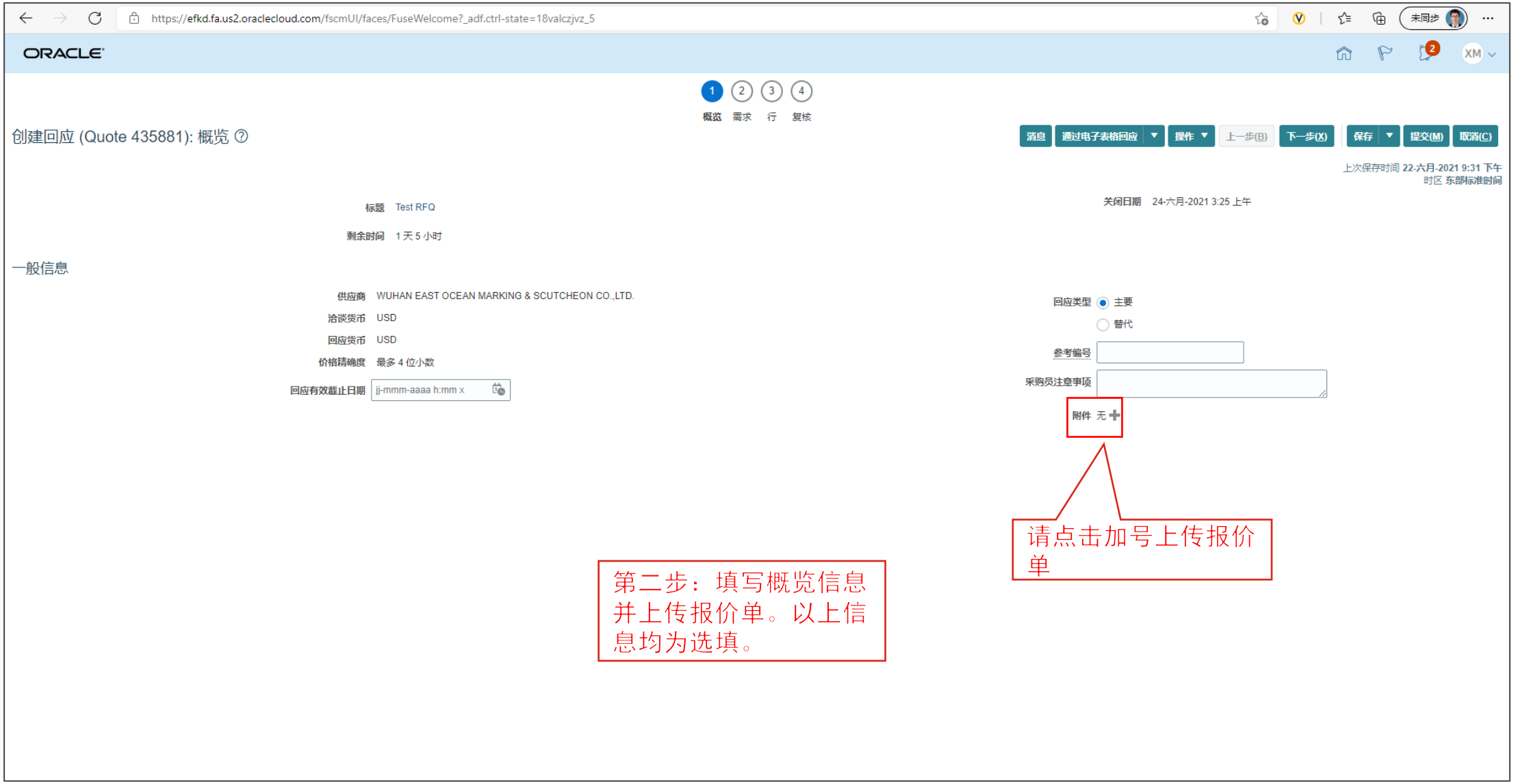
2、报价

2.4.1、填写价格-在网页直接填写价格



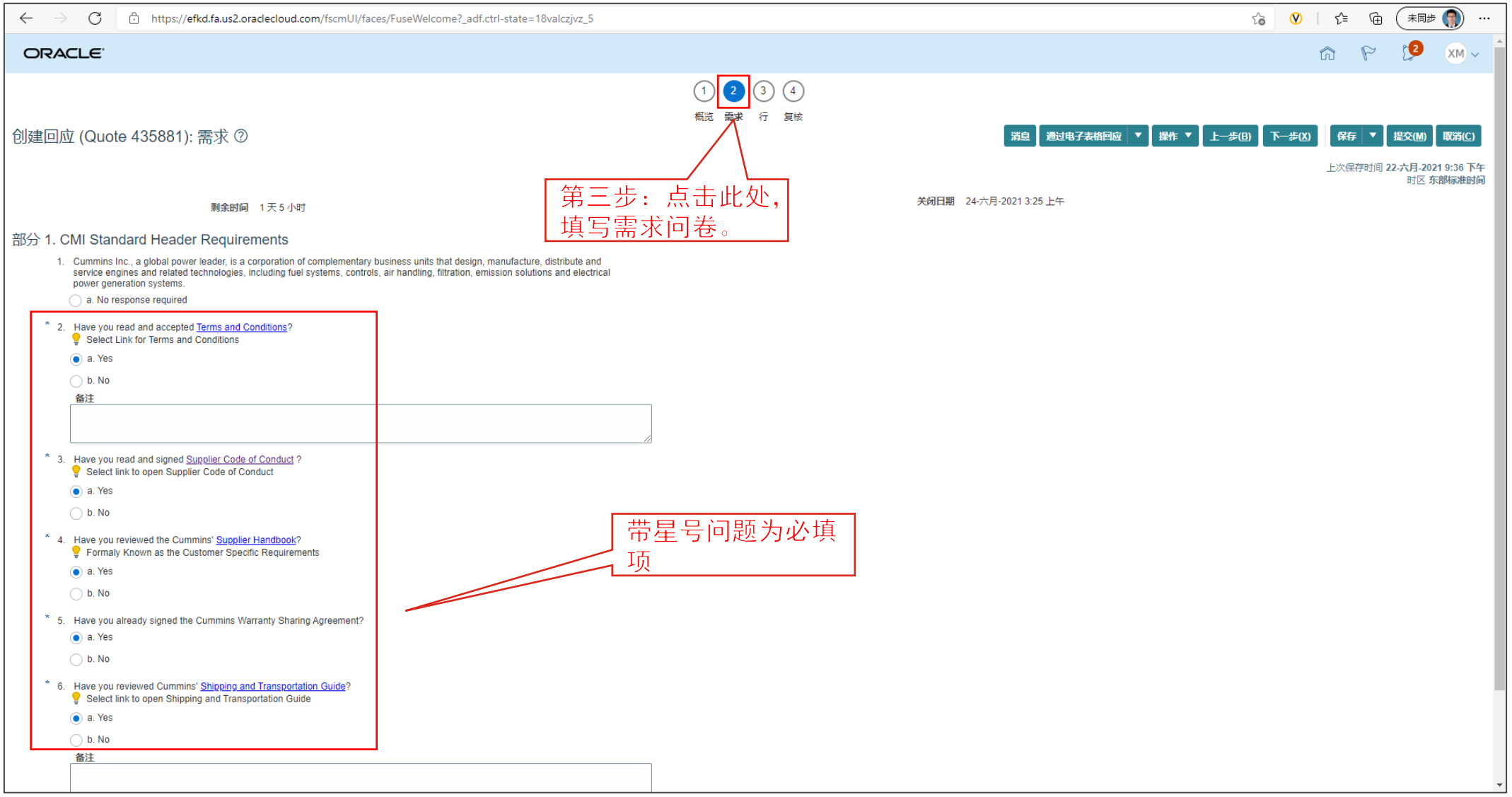
2、报价

2.4.1、填写价格-在网页直接填写价格



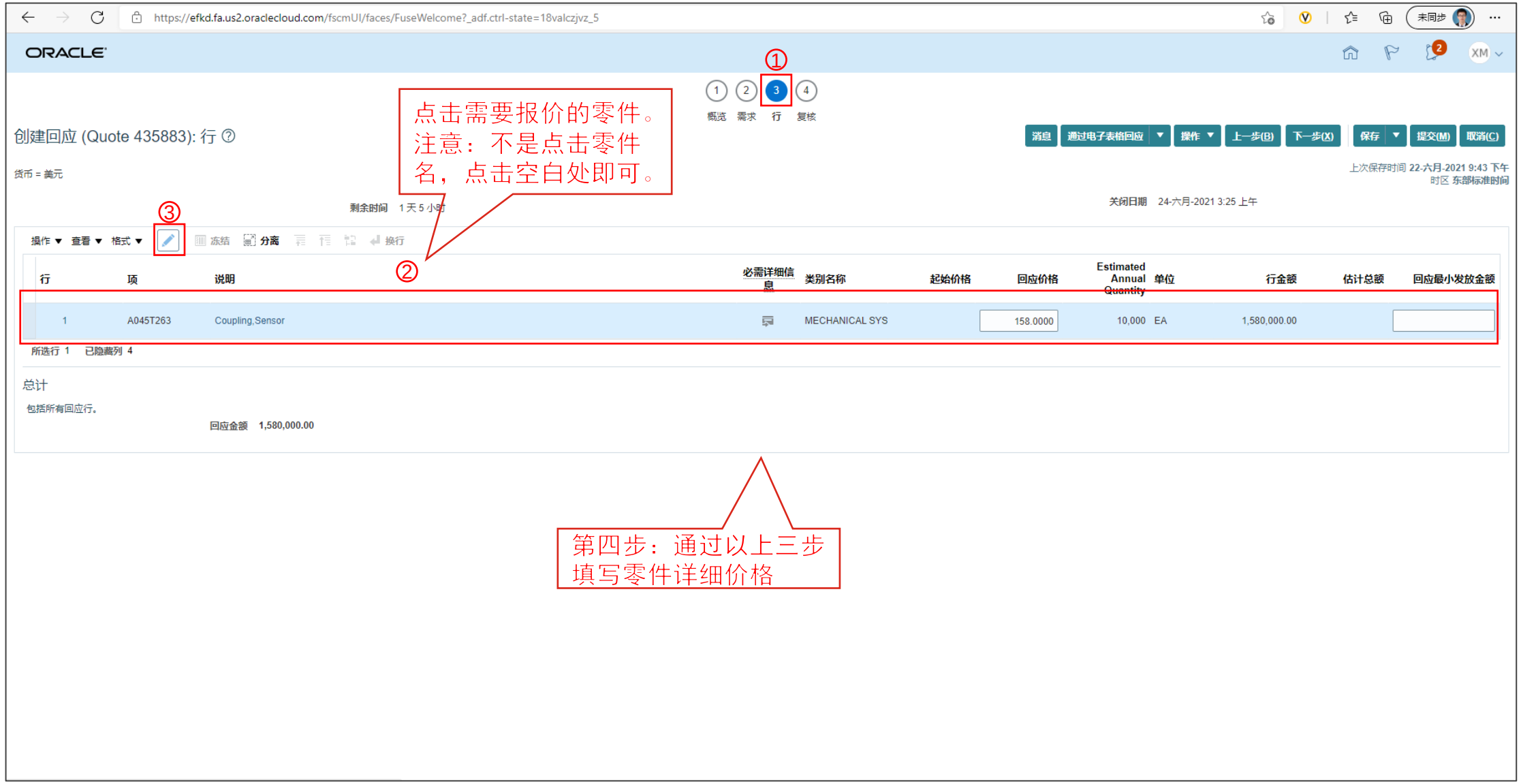
2、报价

2.4.1、填写价格-在网页直接填写价格



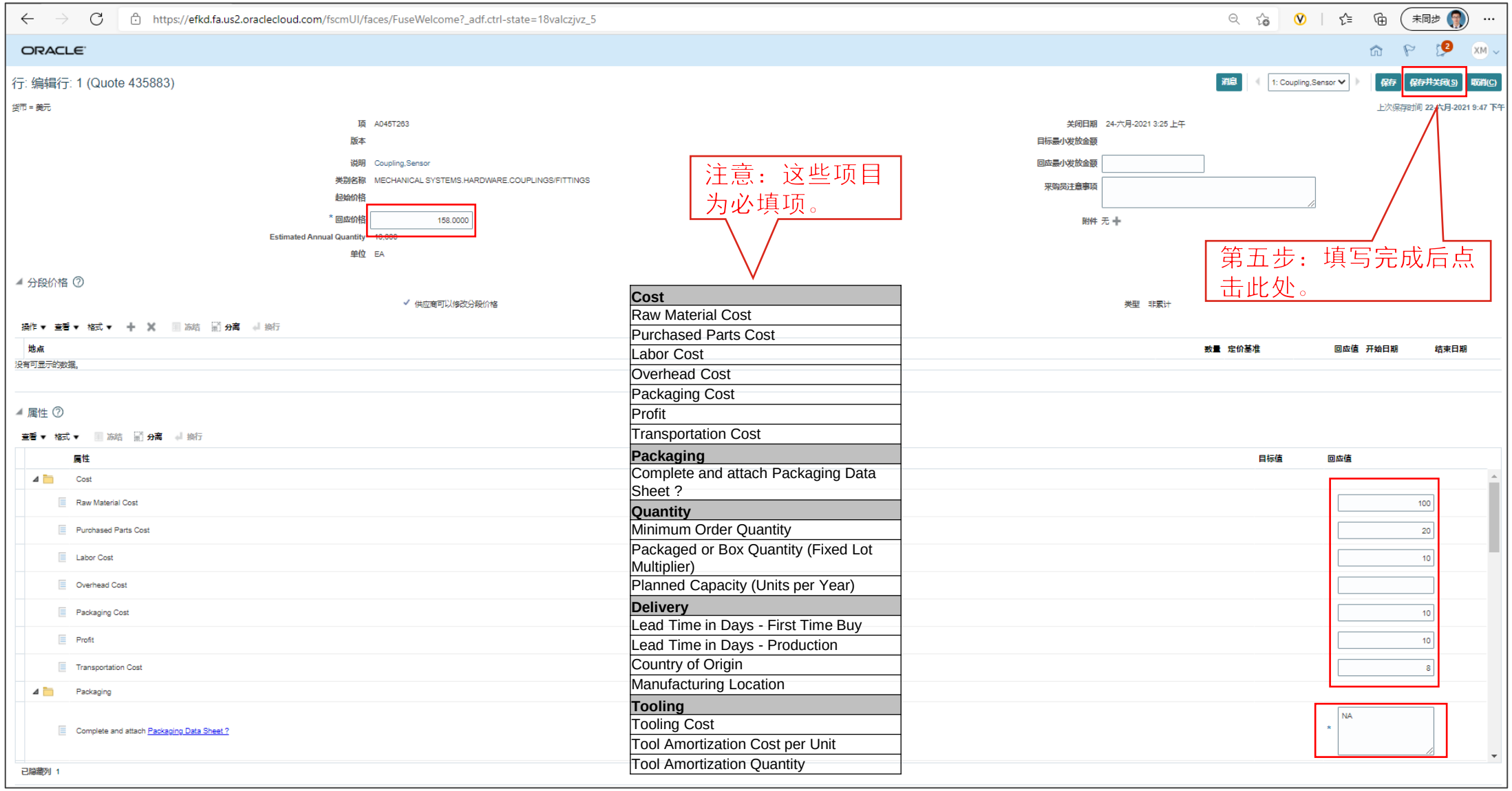
2、报价

2.4.1、填写价格-在网页直接填写价格



2、报价

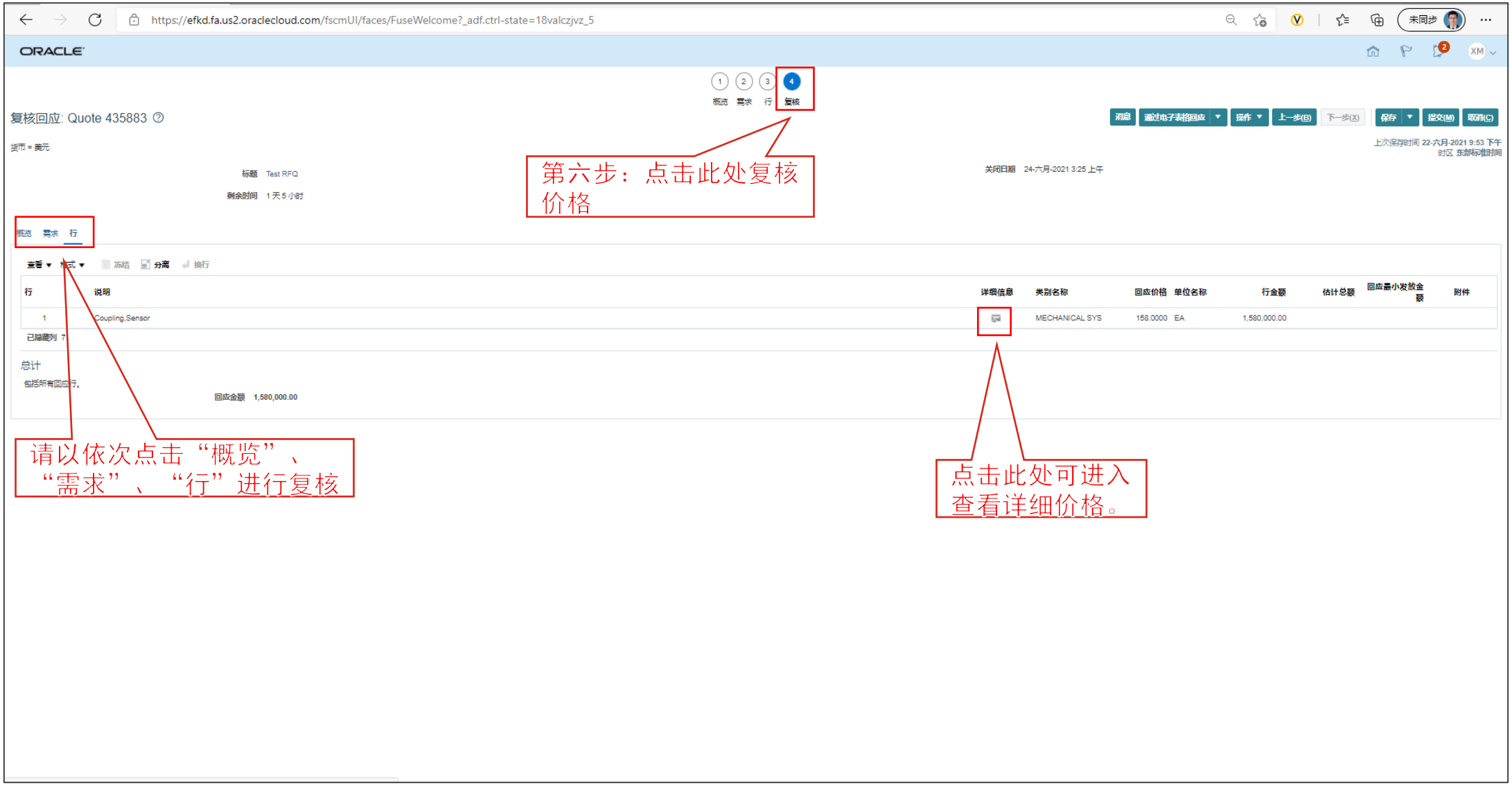
2.4.1、填写价格-在网页直接填写价格



Cost
Raw Material Cost
Purchased Parts Cost
Labor Cost
Overhead Cost
Packaging Cost
Profit
Transportation Cost
Packaging
Complete and attach Packaging Data Sheet ?
Quantity
Minimum Order Quantity
Packaged or Box Quantity (Fixed Lot Multiplier)
Planned Capacity (Units per Year)
Delivery
Lead Time in Days - First Time Buy
Lead Time in Days - Production
Country of Origin
Manufacturing Location
Tooling
Tooling Cost
Tool Amortization Cost per Unit
Tool Amortization Quantity

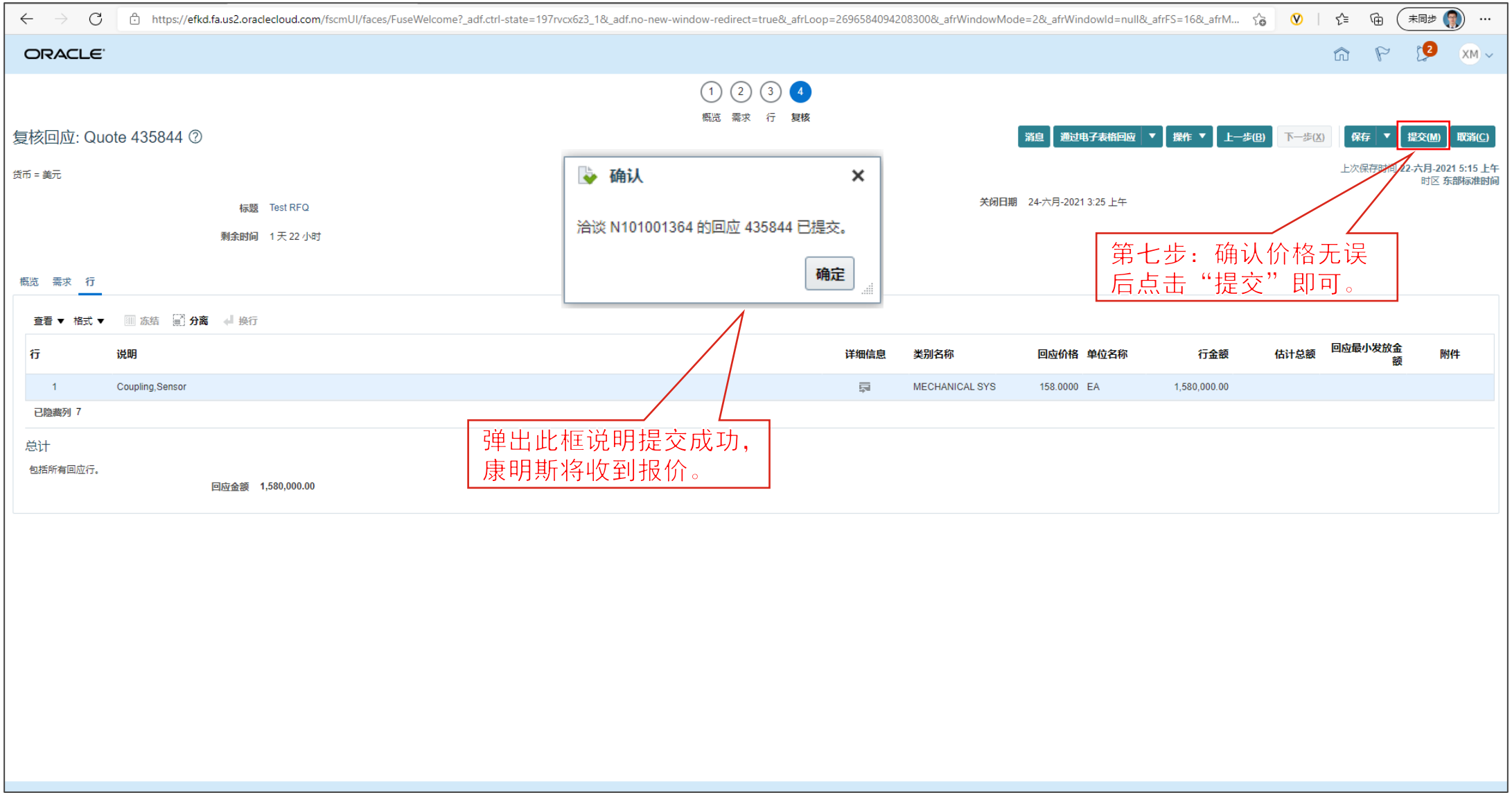
2、报价

2.4.1、填写价格-在网页直接填写价格



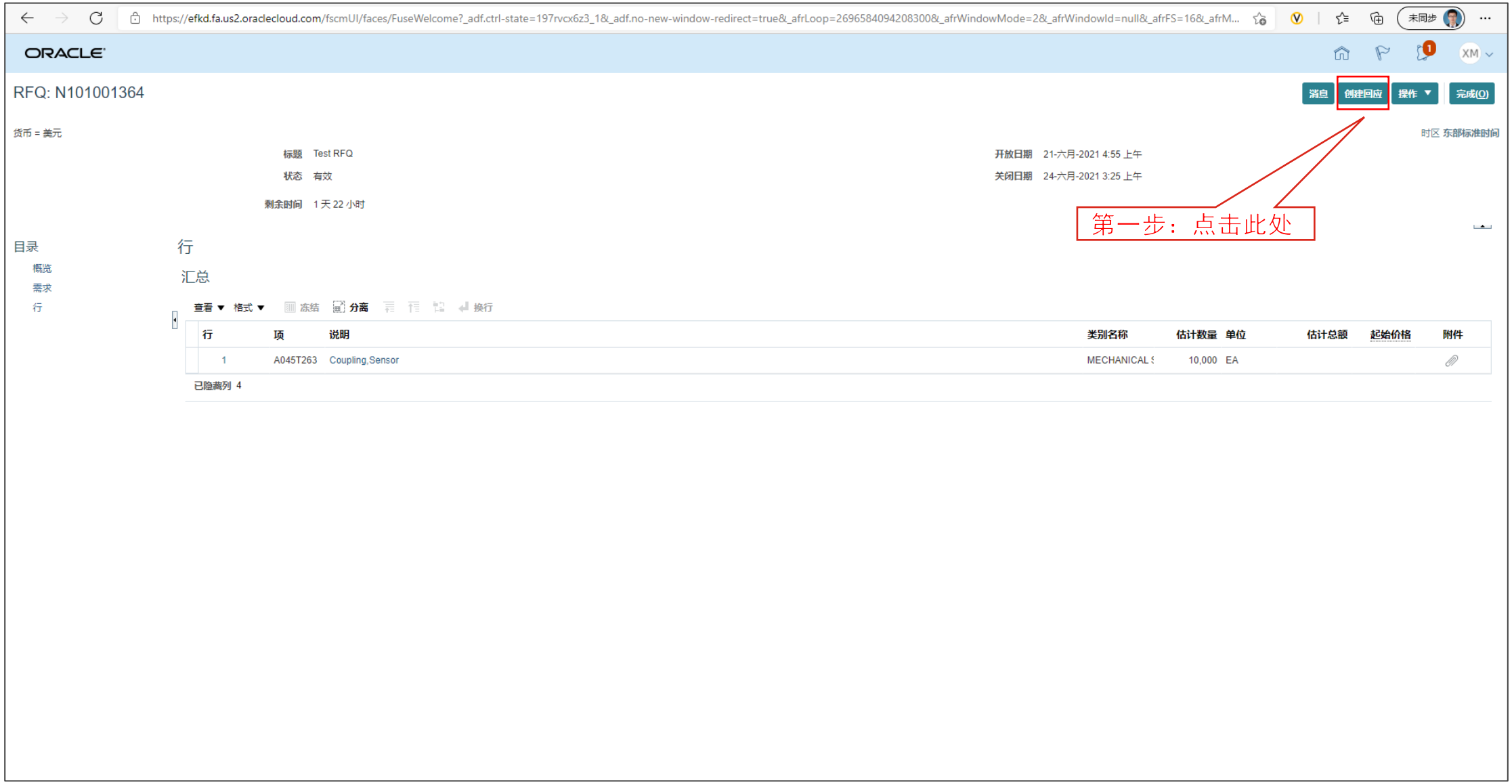
2、报价

2.4.1、填写价格-在网页直接填写价格



2、报价

2.4.2、填写价格-通过电子表格填写价格



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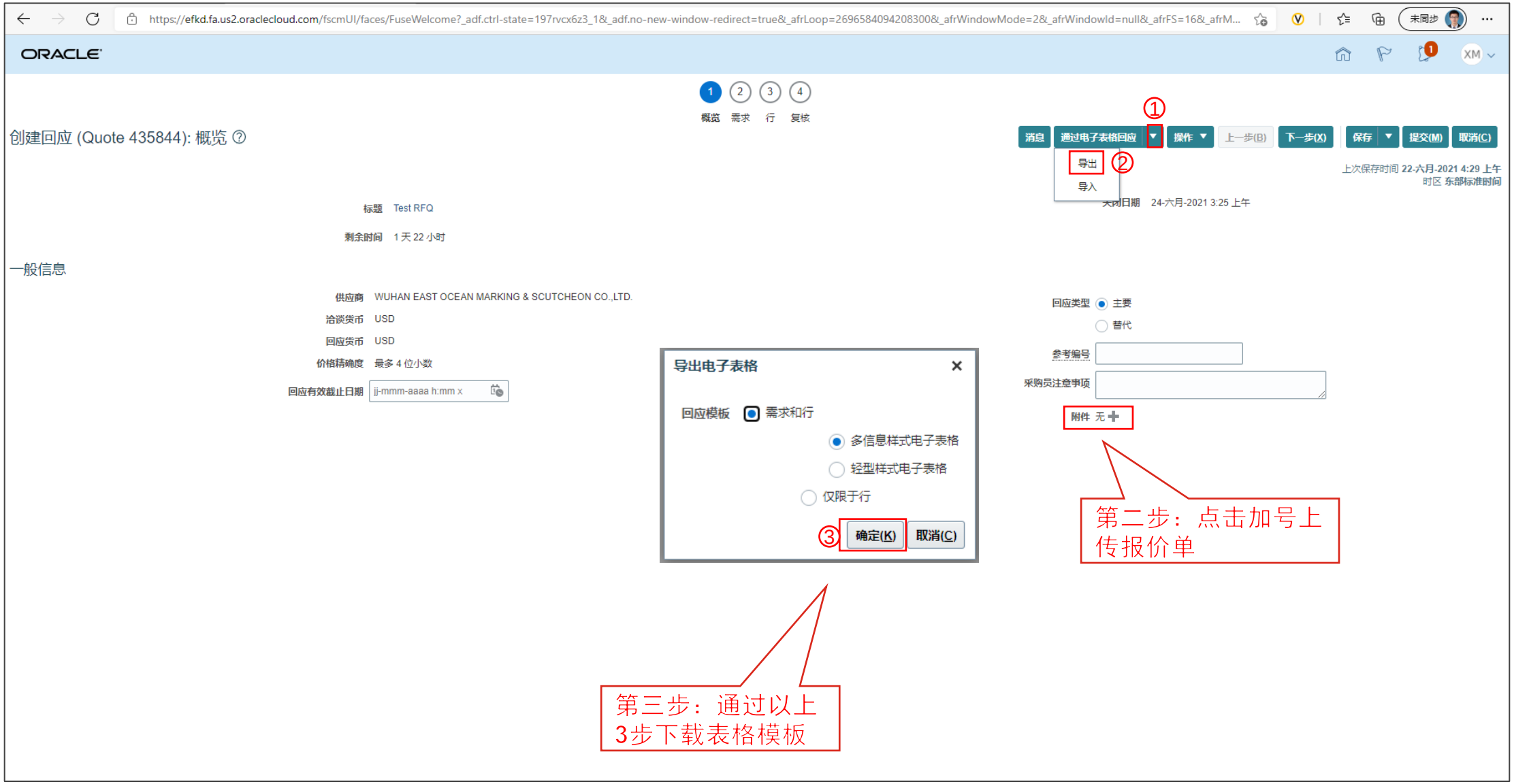
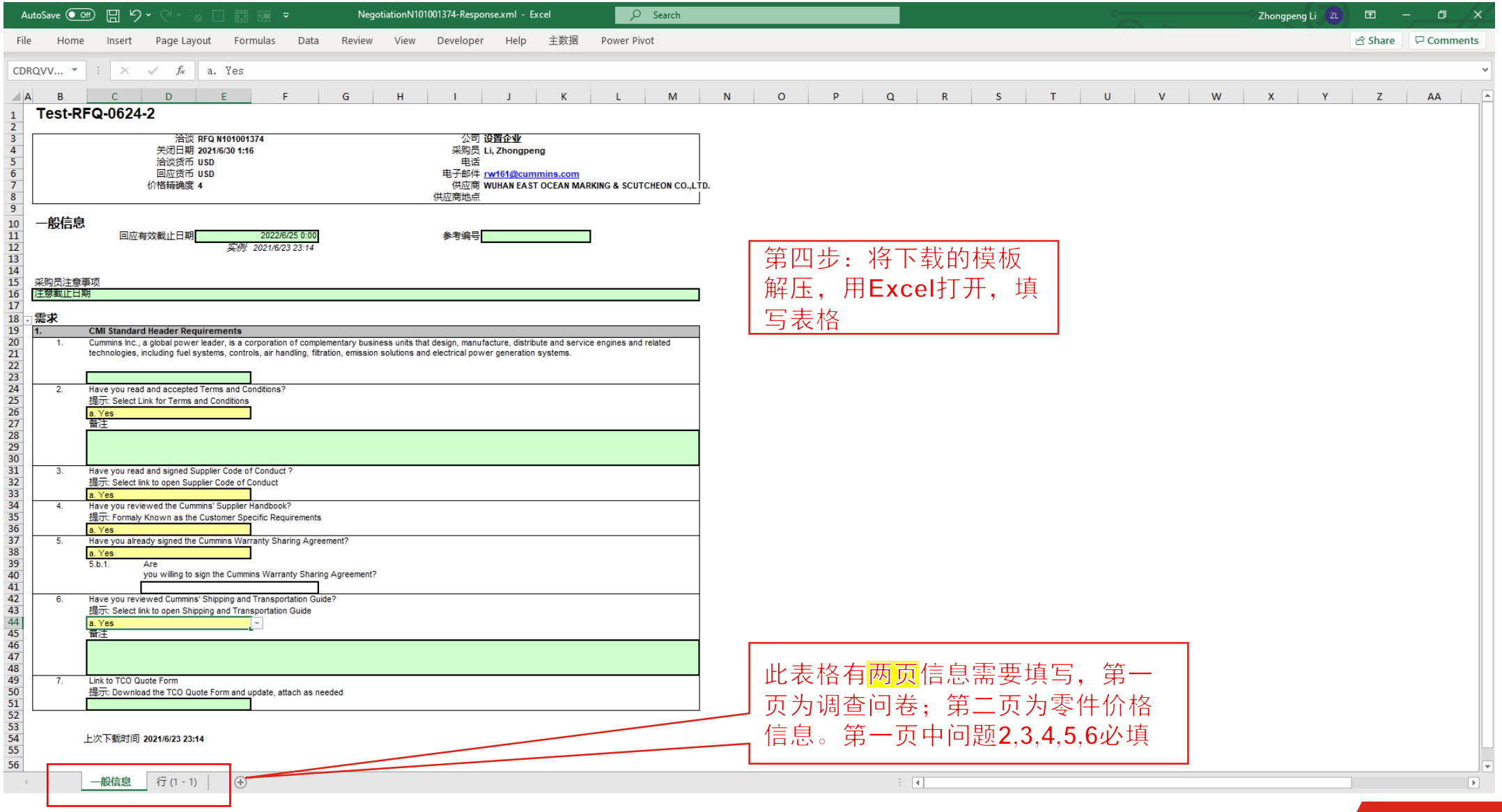


2、报价

2.4.2、填写价格-通过电子表格填写价格



Test-RFQ-0624-2

洽谈	RFQ N101001374	公司	设置企业
关闭日期	2021/6/30 1:16	采购员	Li, Zhongpeng
洽谈货币	USD	电话	
回应货币	USD	电子邮件	rw161@cummins.com
价格精确度	4	供应商	WUHAN EAST OCEAN MARKING & SCUTCHEON CO.,LTD.
		供应商地点	

一般信息

回应有效截止日期 2022/6/25 0:00 参考编号

实例 2021/6/23 23:14

采购员注意事项

注意截止日期

需求

1.	**CMI Standard Header Requirements**
1.	Cummins Inc., a global power leader, is a corporation of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, controls, air handling, filtration, emission solutions and electrical power generation systems.
2.	Have you read and accepted Terms and Conditions? 提示: Select Link for Terms and Conditions a. Yes 备注
3.	Have you read and signed Supplier Code of Conduct ? 提示: Select link to open Supplier Code of Conduct a. Yes
4.	Have you reviewed the Cummins' Supplier Handbook? 提示: Formaly Known as the Customer Specific Requirements a. Yes
5.	Have you already signed the Cummins Warranty Sharing Agreement? a. Yes
5.b.1.	Are you willing to sign the Cummins Warranty Sharing Agreement?
6.	Have you reviewed Cummins' Shipping and Transportation Guide? 提示: Select link to open Shipping and Transportation Guide a. Yes 备注
7.	Link to TCO Quote Form 提示: Download the TCO Quote Form and update, attach as needed

上次下载时间 2021/6/23 23:14

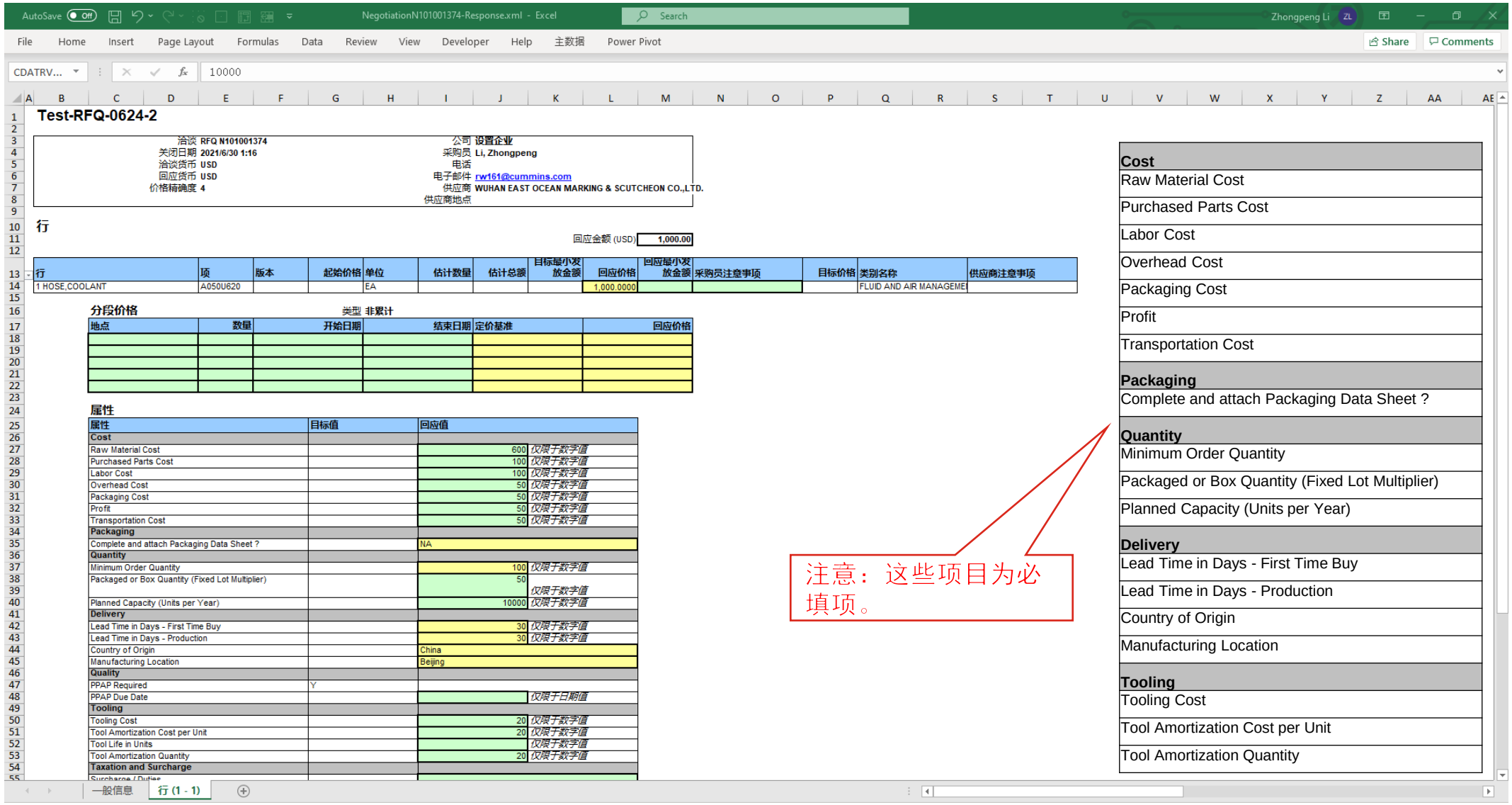
一般信息 行 (1 - 1)

第四步：将下载的模板解压，用Excel打开，填写表格

此表格有两页信息需要填写，第一页为调查问卷；第二页为零件价格信息。第一页中问题2,3,4,5,6必填

2、报价

2.4.2、填写价格-通过电子表格填写价格



Test-RFQ-0624-2

洽谈	RFQ N101001374	公司	设置企业
关闭日期	2021/6/30 1:16	采购员	Li, Zhongpeng
洽谈货币	USD	电话	
回应货币	USD	电子邮件	rw161@cummins.com
价格精确度	4	供应商	WUHAN EAST OCEAN MARKING & SCUTCHEON CO.,LTD.
		供应商地点	

行

回应金额 (USD) 1,000.00

行	项	版本	起始价格	单位	估计数量	估计总额	目标最小发放金额	回应价格	回应最小发放金额	采购员注意事项	目标价格	类别名称	供应商注意事项
1 HOSE,COOLANT	A050U620			EA				1,000.0000				FLUID AND AIR MANAGEME	

分段价格　　类型 非累计

地点	数量	开始日期	结束日期	定价基准	回应价格

属性

属性	目标值	回应值	
Cost			
Raw Material Cost		600	仅限于数字值
Purchased Parts Cost		100	仅限于数字值
Labor Cost		100	仅限于数字值
Overhead Cost		50	仅限于数字值
Packaging Cost		50	仅限于数字值
Profit		50	仅限于数字值
Transportation Cost		50	仅限于数字值
Packaging			
Complete and attach Packaging Data Sheet ?		NA	
Quantity			
Minimum Order Quantity		100	仅限于数字值
Packaged or Box Quantity (Fixed Lot Multiplier)		50	仅限于数字值
Planned Capacity (Units per Year)		10000	仅限于数字值
Delivery			
Lead Time in Days - First Time Buy		30	仅限于数字值
Lead Time in Days - Production		30	仅限于数字值
Country of Origin		China	
Manufacturing Location		Beijing	
Quality			
PPAP Required	Y		
PPAP Due Date			仅限于日期值
Tooling			
Tooling Cost		20	仅限于数字值
Tool Amortization Cost per Unit		20	仅限于数字值
Tool Life in Units			仅限于数字值
Tool Amortization Quantity		20	仅限于数字值
Taxation and Surcharge			

注意：这些项目为必填项。

Cost
Raw Material Cost
Purchased Parts Cost
Labor Cost
Overhead Cost
Packaging Cost
Profit
Transportation Cost
Packaging
Complete and attach Packaging Data Sheet ?
Quantity
Minimum Order Quantity
Packaged or Box Quantity (Fixed Lot Multiplier)
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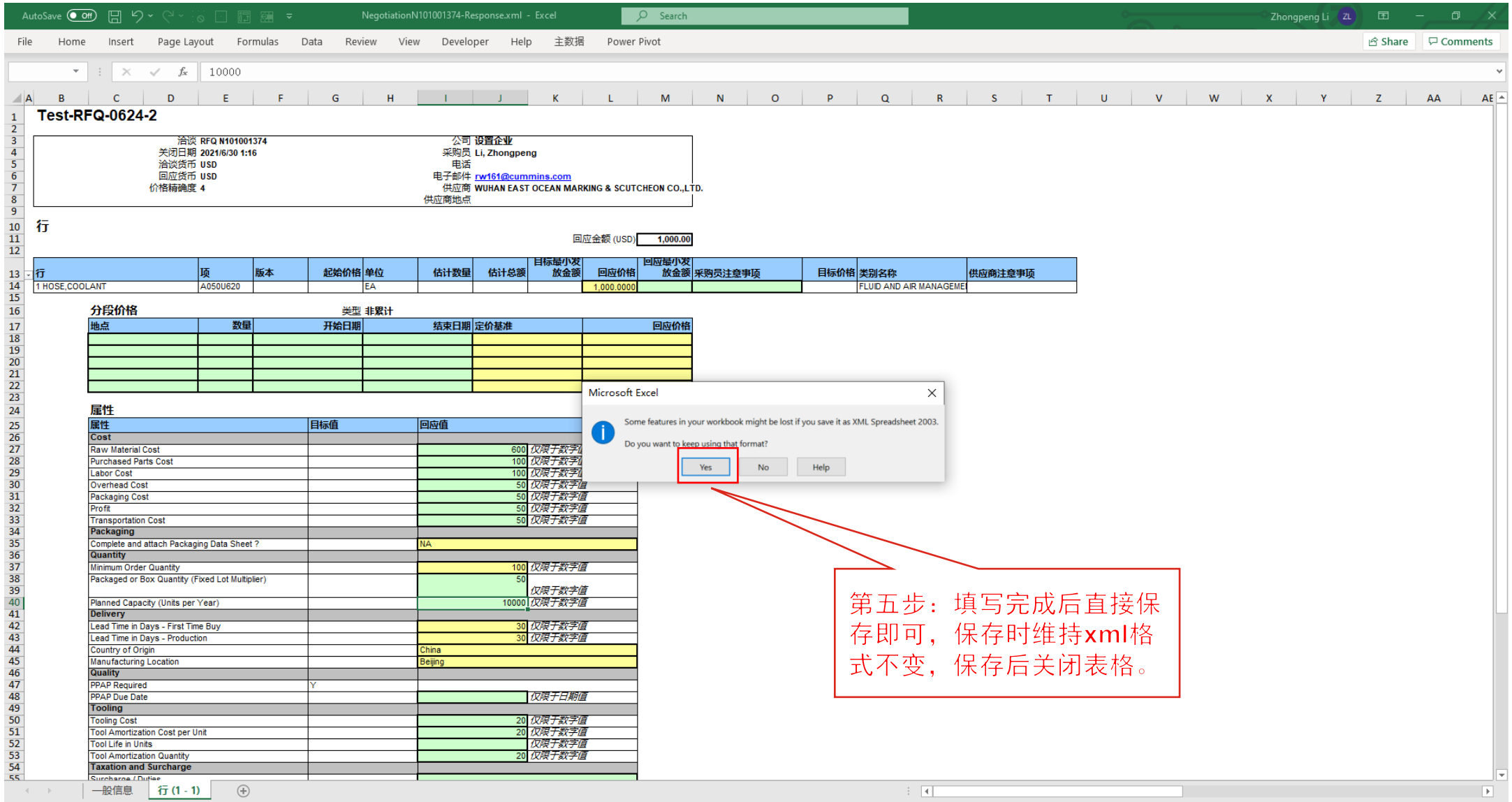
Delivery
Lead Time in Days - First Time Buy
Lead Time in Days - Production
Country of Origin
Manufacturing Location
Tooling
Tooling Cost
Tool Amortization Cost per Unit
Tool Amortization Quantity

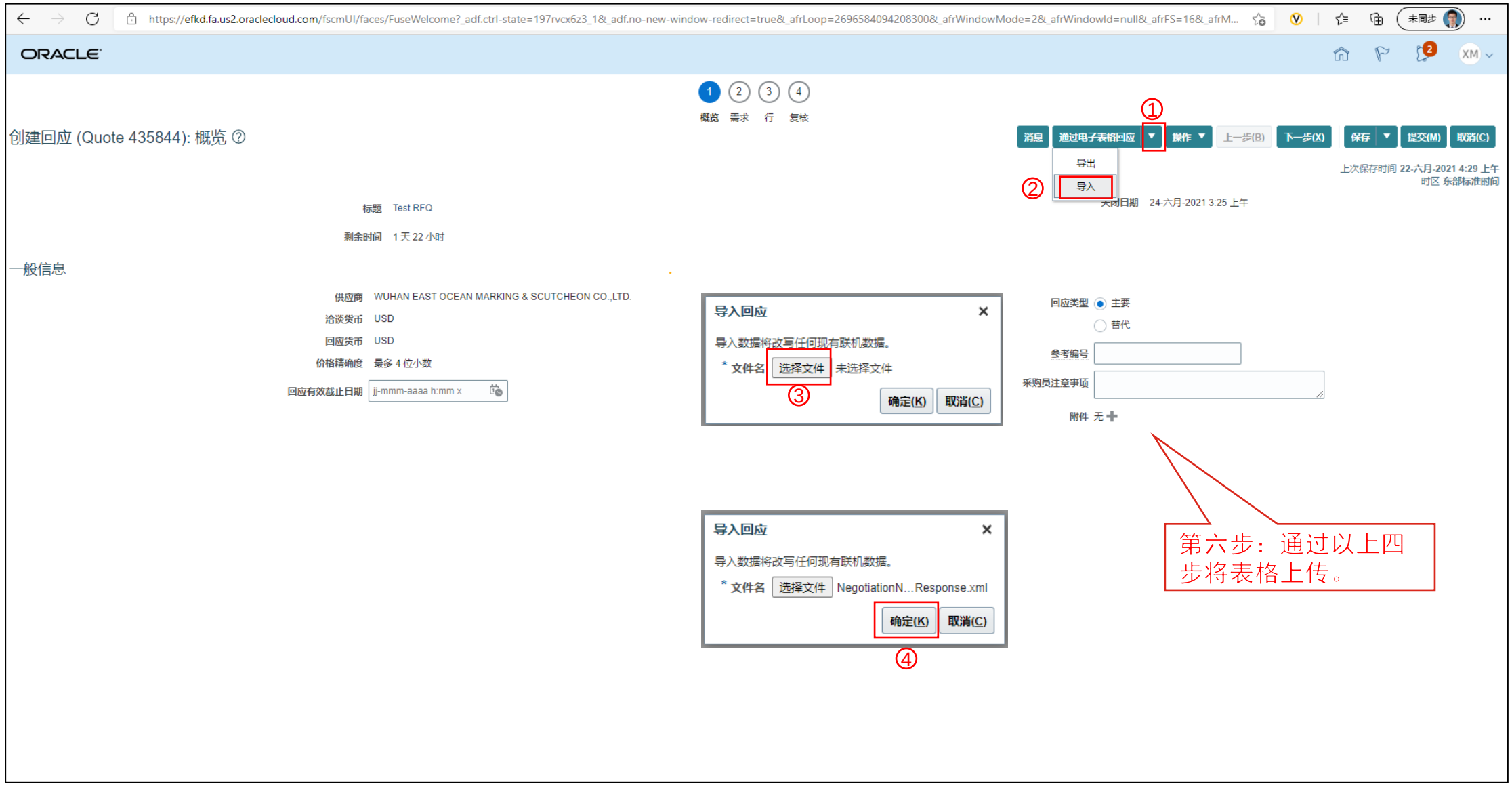
2、报价

2.4.2、填写价格-通过电子表格填写价格



2、报价

2.4.2、填写价格-通过电子表格填写价格



2、报价

2.4.2、填写价格-通过电子表格填写价格

2、报价

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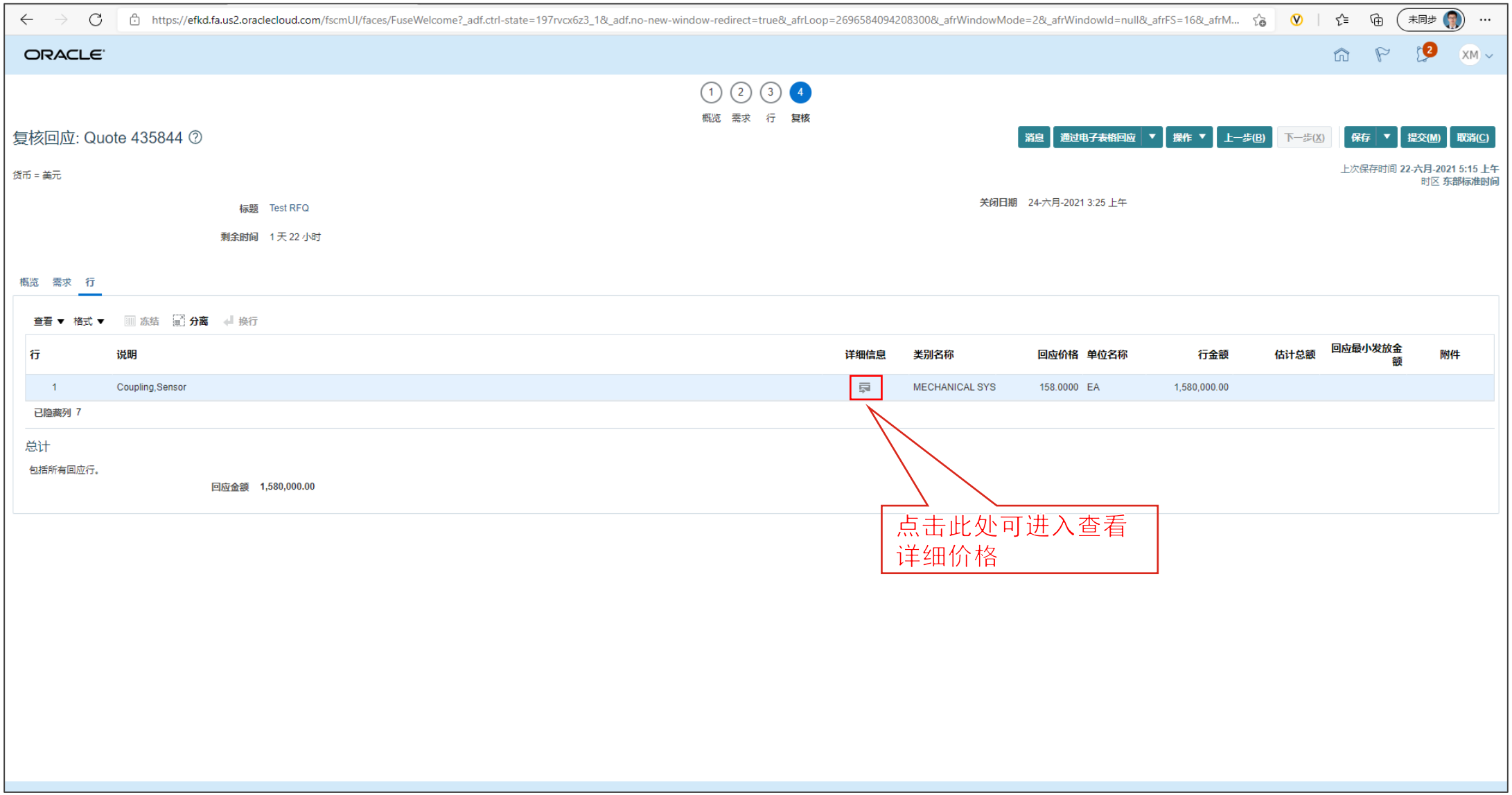
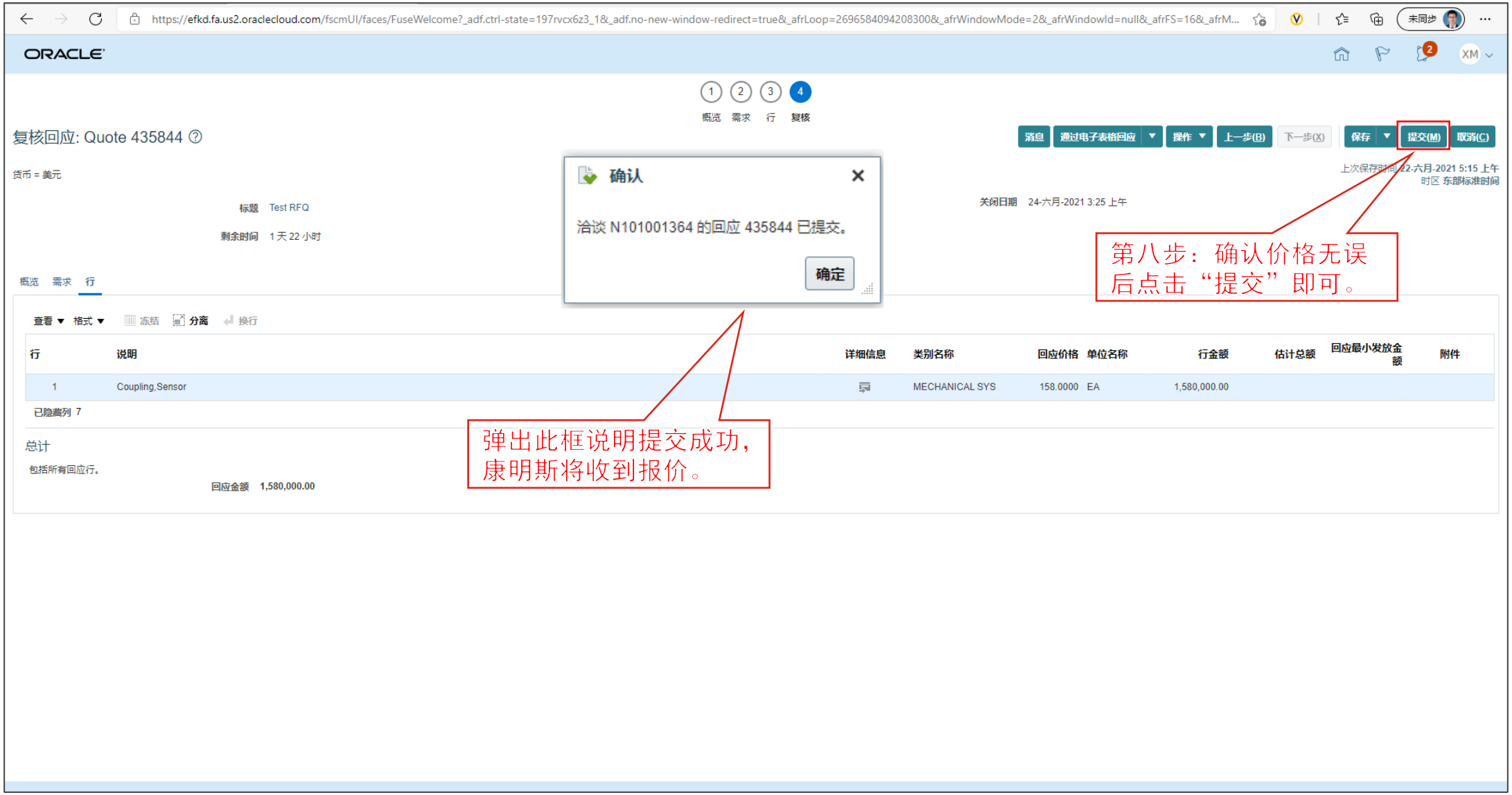


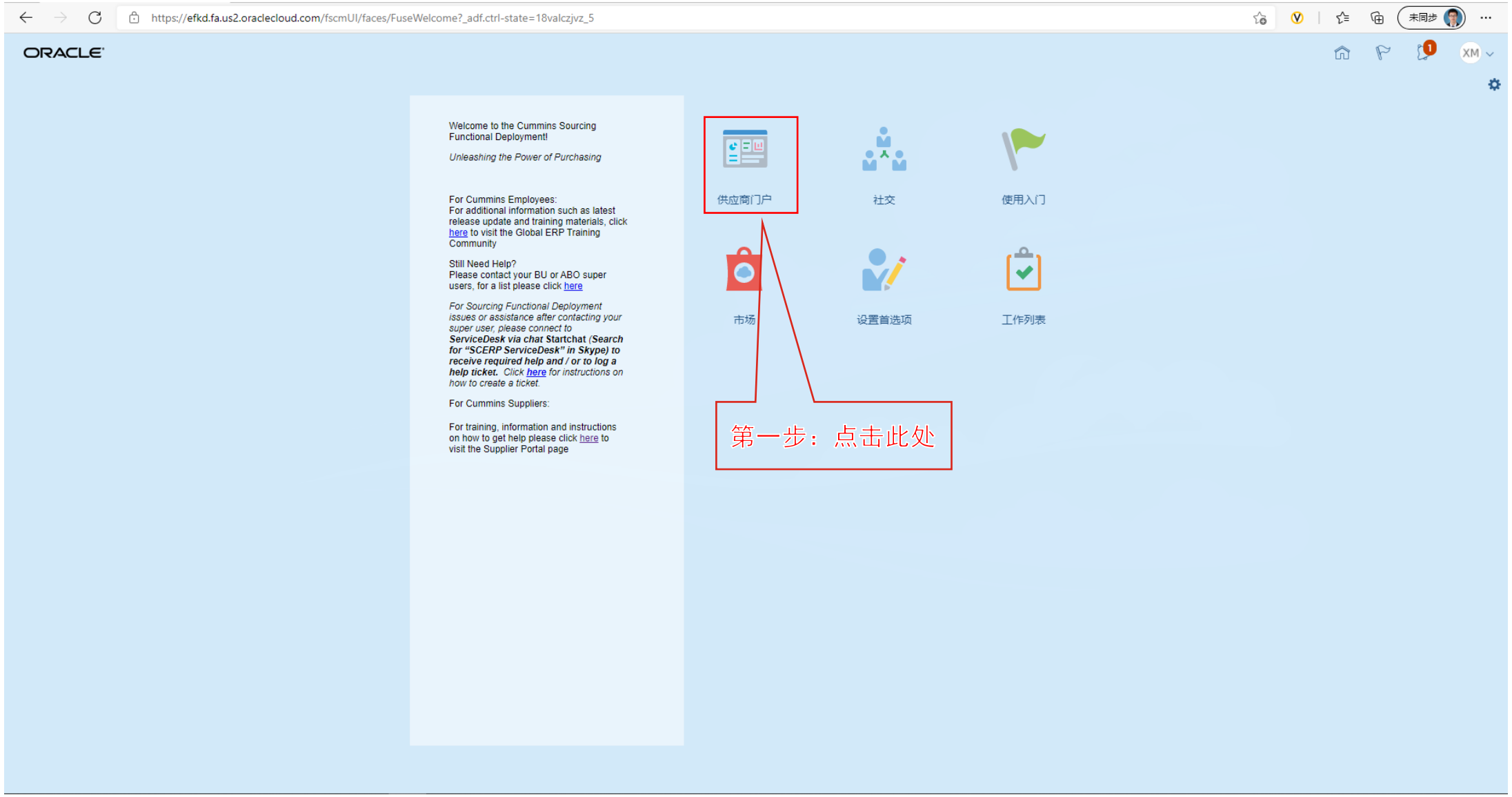
2、报价

2.4.2、填写价格-通过电子表格填写价格



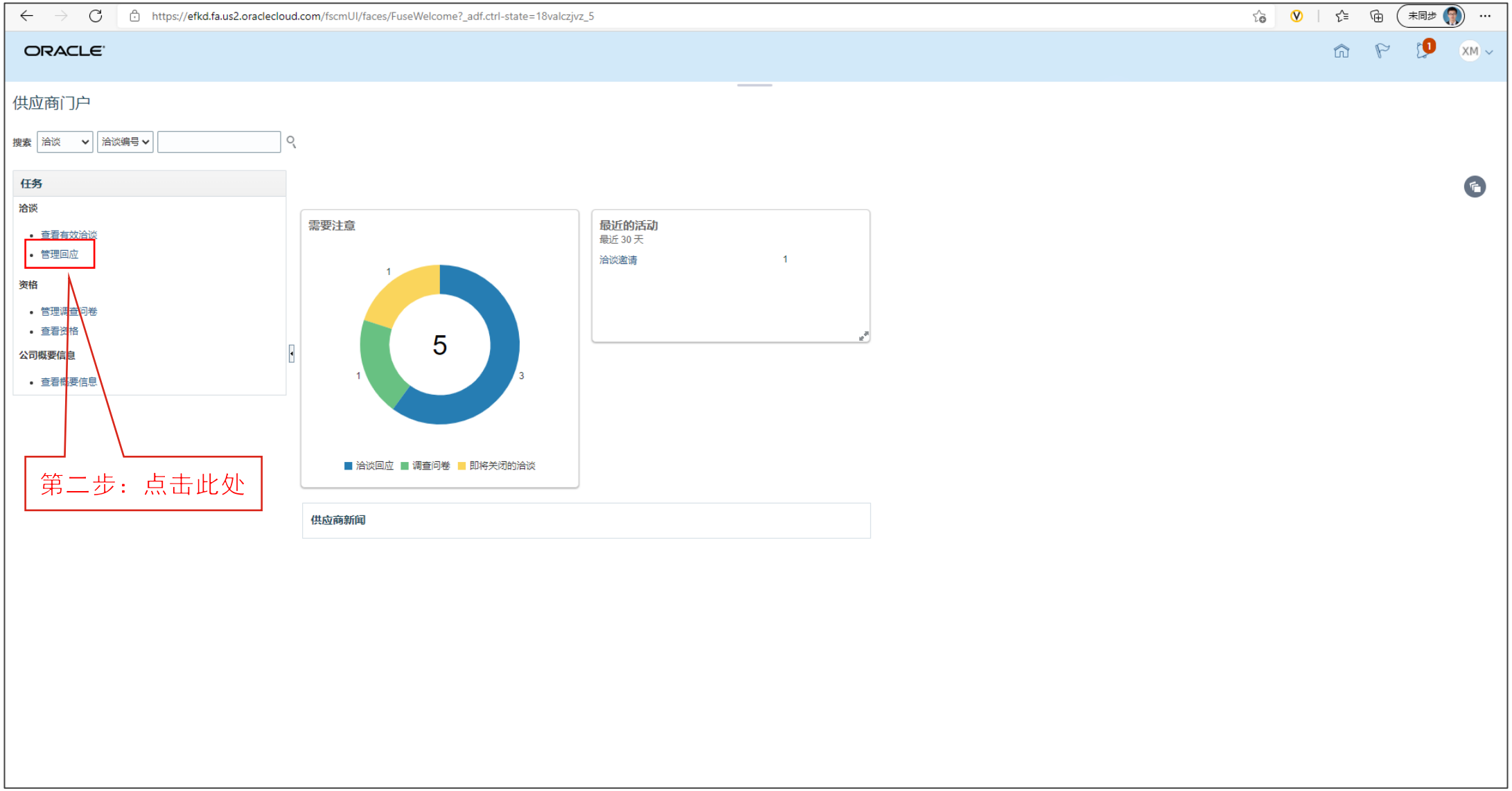
3、修订报价与多轮报价

3.1、修订报价



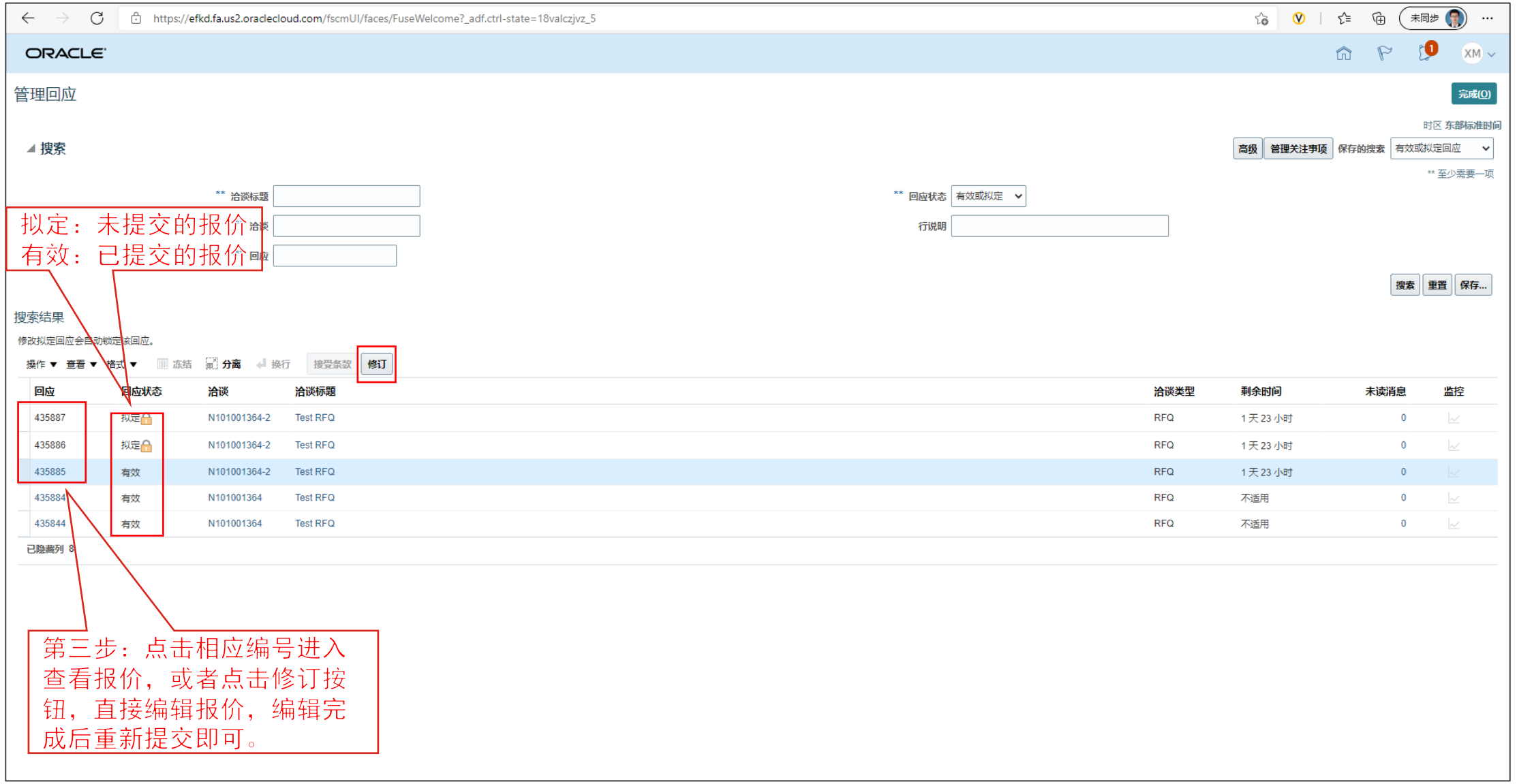
3、修订报价与多轮报价

3.1、修订报价



3、修订报价与多轮报价

3.1、修订报价



3、修订报价与多轮报价

3.2、多轮报价